

FUNDED BY:



WELCOME TO THE NEPA MANUFACTURING MERGE

The NEPA Manufacturing Merge is a digital resource guide created exclusively for NEPA manufacturers. Designed to make it easy for you to find the support and resources you need, this guide highlights the local programs and services available to you from educational institutions, chambers of commerce, workforce and economic development groups, and more.

A RESOURCE DEVELOPED BY THE NORTHEASTERN PA MANUFACTURING SECTOR PARTNERSHIP

The NEPA Manufacturing Merge is a resource put forth by the Northeastern PA Manufacturing Sector Partnership.

The Northeastern PA Manufacturing Sector Partnership is a multi-employer collaborative comprised of regional manufacturers that works with workforce and economic development boards, educational institutions, and other community partners to address workforce and other competitive needs of the manufacturing sector. Partnership members include employers spread across Northeastern PA.

The Partnership and various community organizations meet in Northeastern PA. Like all networks, the Northeastern PA Manufacturing Sector Partnership's strength grows with its size. We are continuing to look for new members and encourage other manufacturing business leaders to join.

If you are interested in learning more or attending a future partnership meeting, contact the Pocono Counties Workforce Development Board at pocsda15@ptd.net.

The Partnership serves 12 counties in our region: Tioga, Bradford, Susquehanna, Sullivan, Wyoming, Wayne, Pike, Lackawanna, Luzerne, Monroe, Carbon, and Schuylkill. Please note that the organizations featured in this guide often have broader service areas outside of these counties; we have exclusively highlighted the Partnership's 12-county service area in this resource.



AN INTERACTIVE GUIDE

This guide is interactive. When you see the cursor icon used throughout this resource, it indicates that you can simply click on text or an image for more information.

You'll also see quick links throughout the guide to access more information from the organizations featured.



FIND THE SERVICES YOU NEED WITH EASY-TO-FOLLOW ICONS

These icons illustrate the support and resources available to you from the organizations featured in **The NEPA Manufacturing Merge**. When you see these icons throughout the guide, they indicate that an organization provides such services as:



APPRENTICESHIP PROGRAMS

Organization combines classroom education with hands-on/on-the-job experience



MANUFACTURING-CENTERED CURRICULUM

Organization offers courses of study designed specifically for manufacturers



CAREER PATHWAYS, JOB COACHING & PLACEMENT

Organization provides professional services focused on career readiness and arrangements



PROMOTING CAREERS IN MANUFACTURING

Organization aims to actively advance employees' skills and rank in the manufacturing industry



GRANTS FOR JOB TRAINING

Organization distributes grants that support skilled training specifically for manufacturers



NETWORKING (B2B)

Organization advances professional, working relationships with area manufacturing businesses



Simply click on any icon below to see a full list of organizations that provide the service described. Click on the name of any organization to navigate to its page in the guide and learn more.



TECHNICAL ASSISTANCE/CONCIERGE SERVICES

Organization provides consulting and/or knowledge-sharing to help manufacturers with policies, procedures, opportunities, etc.



ECONOMIC DEVELOPMENT PLANNING, RESEARCH & DATA

Organization uses data to develop economic policies, identify strategic opportunities for growth, etc.



FINANCIAL TOOLS & INCENTIVES

Organization provides monetary benefits and/or financial tools and resources to promote the manufacturing profession



TRANSPORTATION & INFRASTRUCTURE RESOURCES

Organization provides resources and support to maintain safe, reliable transportation and related services in the region



ADVOCACY

Organization engages in public support of manufacturing work and related policies

FIND SUPPORT BY COUNTY

Simply click on the star icon in the corner of each county to see a complete list of organizations that provide support in that area. Click on any organization's name to jump to their page in the guide.



FIND SUPPORT BY ORGANIZATION TYPE

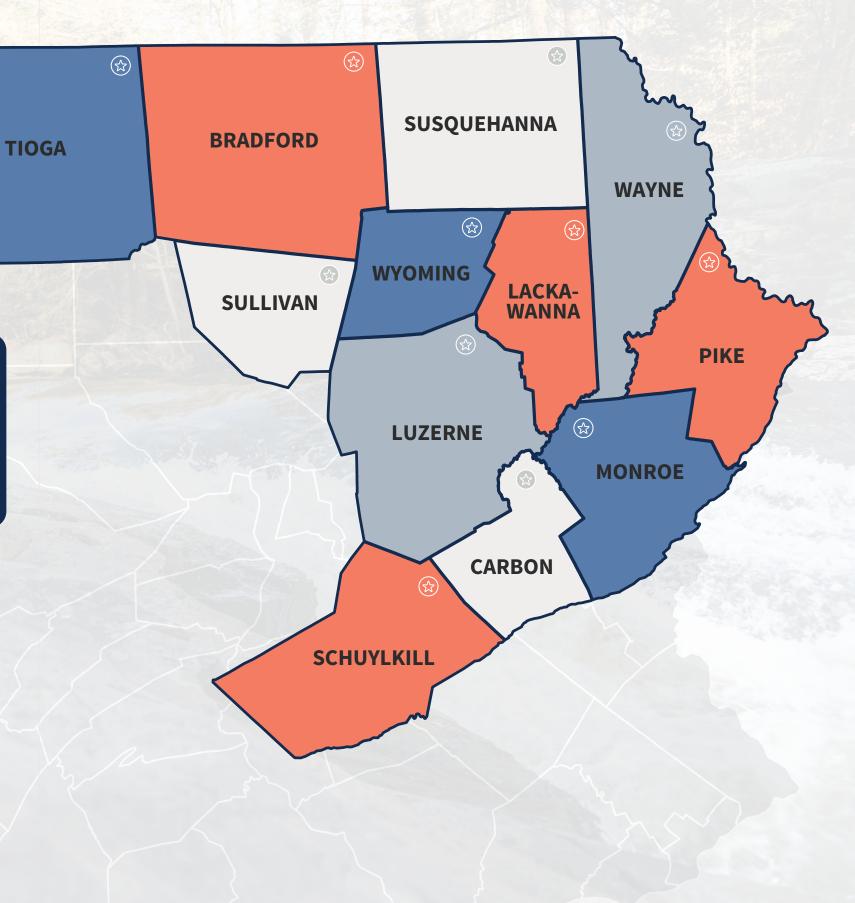
Looking for a particular type of organization, like a university or chamber of commerce?

Simply click on the star icons below to find our featured organizations, organized by category. Click on an organization's name to navigate to its page in the guide and learn more.



- **⊗** WORKFORCE DEVELOPMENT BOARDS
- WORKFORCE TRAINING, JOB MATCHING AND FUNDING GROUPS
- **⊗ HIGHER EDUCATION INSTITUTIONS**
- MANUFACTURING/TECHNICAL PROGRAMS

- **ECONOMIC DEVELOPMENT ORGANIZATIONS**
- SMALL BUSINESS DEVELOPMENT CENTERS
- & CHAMBERS OF COMMERCE & BUSINESS ASSOCIATIONS
- **WORKFORCE INTERMEDIARIES**
- **BUSINESS FINANCING GROUPS**





THIS GUIDE WAS PROUDLY FUNDED BY THE PA **DEPARTMENT OF LABOR & INDUSTRY. THIS GROUP** AND THE PA DEPARTMENT OF COMMUNITY AND **ECONOMIC DEVELOPMENT CONTINUE TO POSITIVELY** CONTRIBUTE TO THE ADVANCEMENT OF THE MANUFACTURING INDUSTRY IN NEPA AND BEYOND.

THE PA DEPARTMENT OF LABOR & INDUSTRY'S MISSION

The PA Department of Labor & Industry's (L&I) mission is to foster a workforce system that improves quality of life and promotes economic prosperity; encourages labormanagement cooperation; ensures safety, accessibility, independence, and financial stability; and prepares the commonwealth's workforce for the jobs of today and tomorrow. Our diverse team of compassionate, respectful, and hardworking public servants partner with labor and industry to consistently meet their needs in a fair, ethical, fiscally responsible, and responsive manner.

THE PA DEPARTMENT OF COMMUNITY AND ECONOMIC DEVELOPMENT'S MISSION

The PA Department of Community and Economic Development's (DCED) mission is to encourage the development of shared prosperity of all Pennsylvanians by supporting good stewardship and sustainable development initiatives across our commonwealth. With a keen eye towards diversity and inclusiveness, we act as advisors and advocates, providing strategic technical assistance, training, and financial resources to help our communities and industries flourish.

WEBSITES [□]

www.dli.pa.gov



www.dced.pa.gov



QUICK LINKS



Resources for Doing Business in Pennsylvania







contents

• WORKFORCE DEVELOPMENT BOARDS

WORKFORCE TRAINING,
JOB MATCHING AND FUNDING
GROUPS

HIGHER EDUCATION INSTITUTIONS

HIGH SCHOOLS WITH MANUFACTURING/TECHNICAL PROGRAMS

ECONOMICAL DEVELOPMENT ORGANIZATIONS

SMALL BUSINESS
DEVELOPMENT CENTERS

CHAMBERS OF COMMERCE & BUSINESS ASSOCIATIONS

WORKFORCE INTERMEDIARIES

BUSINESS FINANCING GROUPS



LACKAWANNA COUNTY WORKFORCE DEVELOPMENT BOARD

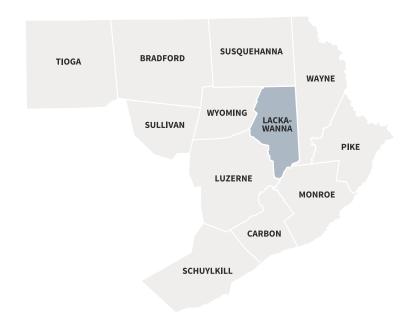


The Lackawanna County Workforce Development **Board (WDB)** is a volunteer, non-profit Board comprised of businessmen and women and community leaders engaged in the promotion of economic development, workforce development, planning, and oversight of local training efforts under the auspices of the Federal Workforce Innovation and Opportunity Act (WIOA) of 2014. Heralding a system of collaboration and coordination of service provision, the WDB promotes the Commonwealth of Pennsylvania's "One-Stop" concept of operation, operating locally as the PA CareerLink® Lackawanna County, located at 135 Franklin Avenue in downtown Scranton, PA.



COUNTIES SERVED

LACKAWANNA



CONTACT

& Virginia H. Turano

§ 570-342-3649

WEBSITE [%]

www.lcwdb.org

SERVICES OFFERED







LUZERNE/SCHUYLKILL WORKFORCE DEVELOPMENT BOARD

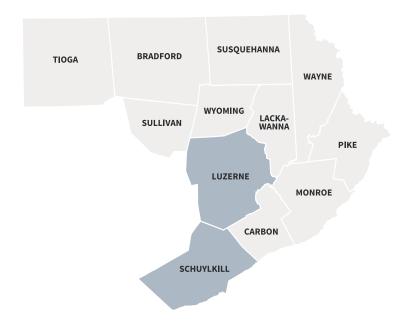


The Luzerne/Schuylkill Workforce Development Board (L/S WDB) is a regional entity created to implement the Workforce Innovation and Opportunity Act of 2014 (WIOA), which authorizes and funds employment and training programs in the United States. The L/S WDB's main role is to direct federal, state, and local funding to workforce development programs. WDBs conduct and publish research on the needs of the regional economy. They also oversee the PA CareerLink® locations, where job seekers can get employment information, find out about career development training opportunities, and connect to various programs in their area.



COUNTIES SERVED

LUZERNE AND SCHUYLKILL



CONTACT

A Trina Moss, Director of Operations & Programs

§ 570-822-1101 ext. 297

WEBSITE [%]

https://lswib.org



SERVICES OFFERED



APPRENTICESHIP PROGRAMS



CAREER PATHWAYS, JOB COACHING & PLACEMENT



PROMOTING CAREERS IN MANUFACTURING



GRANTS FOR JOB TRAINING



FINANCIAL TOOLS & INCENTIVES



NORTHERN TIER REGIONAL PLANNING & DEVELOPMENT COMMISSION



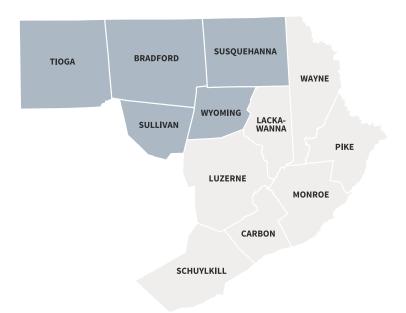
The Northern Tier Regional Planning and Development Commission (NTRPDC) is a

community, economic development, and workforce agency which includes the Northern Tier Workforce Development Board. NTRPDC is dedicated to helping businesses in our region succeed and grow. We provide technical assistance to help identify new opportunities for business growth, and offer financial assistance in the form of low interest loans to help fill the gap when businesses are looking for capital to start or expand. Our agency also provides technical assistance in procuring government contracts and linking manufacturers to export opportunities.

NTRPDC is approved by the Pennsylvania
Department of Labor and Industry's Apprenticeship
and Training Office (ATO) and the Pennsylvania
Apprenticeship and Training Council as a sponsor
of Registered Apprenticeship programs. We work
with employers to develop their own RA programs
and have knowledge of various funding sources that
could assist with training costs. The Northern Tier
Workforce Development Board can also assist local
manufacturers with training and hiring needs.

COUNTIES SERVED

BRADFORD, SULLIVAN, SUSQUEHANNA, TIOGA AND WYOMING



CONTACT

& Melissa Fleming

§ 570-265-9103

WEBSITE [%]

www.northerntier.org



SERVICES OFFERED



APPRENTICESHIP PROGRAMS



CAREER PATHWAYS, JOB COACHING & PLACEMENT



PROMOTING CAREERS IN MANUFACTURING



GRANTS FOR JOB TRAINING



ECONOMIC
DEVELOPMENT
PLANNING, RESEARCH
& DATA



POCONO COUNTIES WORKFORCE DEVELOPMENT BOARD



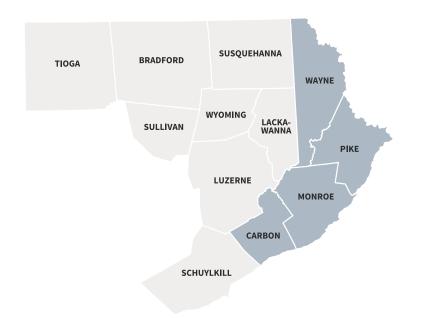
Pocono Counties Workforce Development Board

(WDB) is a regional entity created to direct and oversee the implementation of the U.S. Department of Labors' Workforce Innovation and Opportunity Act (WIOA). The Act supports and funds employment and training services, as well as the service delivery network of CareerLink® and affiliate service sites located within the Pocono Counties Workforce Development Area (WDA). The CareerLink® and affiliate service sites located in Carbon, Monroe, Pike, and Wayne Counties provide a wide range of employment and training services to assist both job seeker and employer customers.

The Pocono Counties WDB also supports regional initiatives in the NEPA region to foster the growth and success of the business community such as Apprenticeship Programs, Industry Partnerships, and other economic and business development services.

COUNTIES SERVED

CARBON, MONROE, PIKE AND WAYNE



CONTACT

& Garry Wentz

§ 570-325-2462

WEBSITE [%]

www.pcwia.org



SERVICES OFFERED



APPRENTICESHIP PROGRAMS



CAREER PATHWAYS, JOB COACHING & PLACEMENT



PROMOTING CAREERS IN MANUFACTURING



GRANTS FOR JOB TRAINING



FINANCIAL TOOLS & INCENTIVES





PENNSYLVANIA CAREERLINK® - CARBON COUNTY

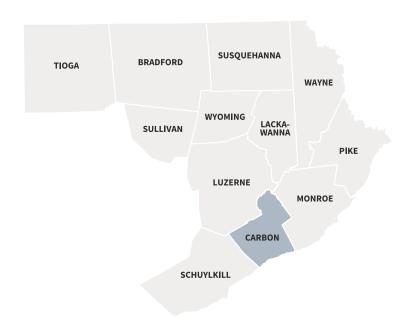


PA CareerLink® Carbon County is your one-stop resource for career and employer information and a host of additional services. Individual services for those interested in manufacturing careers include occupational skills training and tuition assistance information, workshops on manufacturing careers, as well as staff assisted job coaching or career assistance.

Employer services include applicant pre-screening, interview space, labor market information, as well as Apprenticeship or On The Job Training services. PA CareerLink® also offers online services for employers. This includes an easy registration process,100% employer controlled and customizable business profile, unlimited job orders, as well as online resume access and applicant matching.

COUNTIES SERVED

CARBON



CONTACT

8 Samuel Hellen

((570) 325-2701

WEBSITE [%]

www.carboncareerlink.org



SERVICES OFFERED



APPRENTICESHIP PROGRAMS



MANUFACTURING-CENTERED CURRICULUM



CAREER PATHWAYS, JOB COACHING & PLACEMENT



PROMOTING CAREERS IN MANUFACTURING



GRANTS FOR JOB TRAINING



NETWORKING (B2B)



ECONOMIC DEVELOPMENT PLANNING, RESEARCH & DATA



TRANSPORTATION & INFRASTRUCTURE RESOURCES



PENNSYLVANIA CAREERLINK® - LACKAWANNA COUNTY



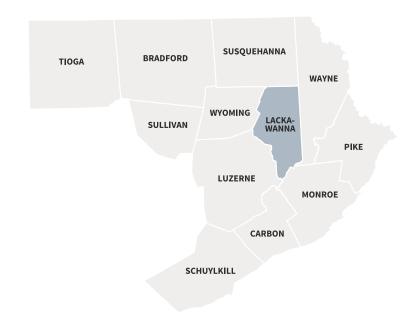
The PA CareerLink® serves both job seekers and employers in training a skilled workforce to meet industry needs. The PA CareerLink® is comprised of various partners (Veterans Services, Office of Vocational Rehabilitation, Senior Community Services Partners, Workforce Innovation and Opportunity Act (WIOA) Title I and Title II (Adult Education) to serve all customers in a "one-stop" setting. Both the employed and unemployed job seekers are offered universal services such as: resume writing and critiquing, interview assistance, job search guidance, personal career counseling, assessment of skills, and dissemination of labor market data.

Career advisors introduce customers to in-demand occupations and training which will provide basic skill sets to enter the job market and upgrading of skills to gain valuable industry credentials.

Employers are served by the Business Service Team who can assist with job postings, recruitment, and labor market data. They also will act as a conduit to direct employers to funding that may be available.

COUNTIES SERVED

LACKAWANNA



CONTACT

- Cathy Gerard, Site Administrator
- § 570-963-3110 ext. 3028

WEBSITE [%]

www.pacareerlink.pa.gov



SERVICES OFFERED



CAREER PATHWAYS, JOB COACHING & PLACEMENT



PROMOTING CAREERS IN MANUFACTURING



GRANTS FOR JOB TRAINING



ADVOCACY





PENNSYLVANIA CAREERLINK® - LUZERNE COUNTY

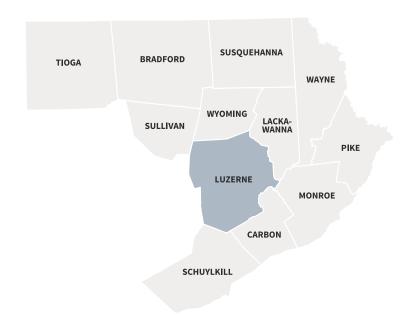


The PA CareerLink® system is a crucial component of the workforce development system in Pennsylvania, providing services to employers and job-seekers alike. The PA CareerLink® Luzerne County provides employment support and training, connecting employers and job opportunities with qualified job seekers throughout Luzerne County. Funded by the U.S. Department of Labor through the Pennsylvania Department of Labor and Industry and chartered by the <u>Luzerne/Schuylkill Workforce Development</u> Board, the PA CareerLink® Luzerne County pledges to provide effective, efficient, and on-target employment, training, and labor market services and information.



COUNTIES SERVED

LUZERNE



CONTACT

& Christine Jensen

§ 570-822-1101 ext. 3057

WEBSITE [%]



https://www.pacareerlink.pa. gov/jponline/



SERVICES **OFFERED**



APPRENTICESHIP PROGRAMS



CAREER PATHWAYS, JOB COACHING &
PLACEMENT



PROMOTING CAREERS IN MANUFACTURING



GRANTS FOR JOB TRAINING



FINANCIAL TOOLS & INCENTIVES



PENNSYLVANIA CAREERLINK® - MONROE COUNTY



PA CareerLink® Monroe County provides comprehensive employment and training assistance to eligible Monroe County employers and residents. Services include assessment and testing, job development and on-the-job training, classroom training, work experience and employment counseling. GED programs and literacy training are also available, in addition to job search workshops, video library, and labor market info, employment resources, computer stations and internet access for job searching. We also assist employers with info and registration on the CareerLink® system, employment screening, counseling and testing services, veteran counseling and placement service. We provide employer incentive programs, employer recruitment assistance, federal contractor job listings, labor certification and State Civil Service Info.



COUNTIES SERVED

MONROE



CONTACT

- **8** Deborah Harrison
- ☑ dahmccl@ptd.net
- **§** 570-620-0782

WEBSITE [S]

monroecountycareerlink.org



SERVICES OFFERED



APPRENTICESHIP PROGRAMS



CAREER PATHWAYS, JOB COACHING & PLACEMENT



PROMOTING CAREERS IN MANUFACTURING



GRANTS FOR JOB TRAINING



PENNSYLVANIA CAREERLINK® - SCHUYLKILL COUNTY

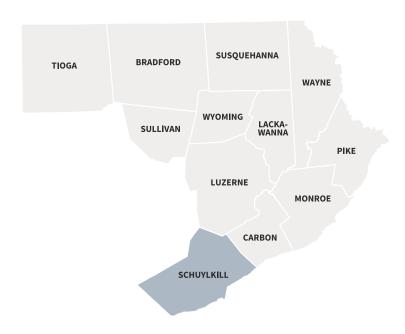


The PA CareerLink® system is a crucial component of the workforce development system in Pennsylvania, providing services to employers and job-seekers alike. **The PA CareerLink® Schuylkill County** provides employment support and training, connecting employers and job opportunities with qualified job seekers throughout Schuylkill County. Funded by the U.S. Department of Labor through the Pennsylvania Department of Labor and Industry and chartered by the <u>Luzerne/Schuylkill Workforce Development Board</u>, the PA CareerLink® Schuylkill County pledges to provide effective, efficient, and on-target employment, training, and labor market services and information.



COUNTIES SERVED

SCHUYLKILL



CONTACT

8 Sharon Angelo

§ 570-622-5253 ext. 149

WEBSITE [S]

https://www.pacareerlink.pa.gov/jponline/



SERVICES OFFERED



APPRENTICESHIP PROGRAMS



CAREER PATHWAYS, JOB COACHING & PLACEMENT



PROMOTING CAREERS IN MANUFACTURING



GRANTS FOR JOB TRAINING



FINANCIAL TOOLS & INCENTIVES



PENNSYLVANIA CAREERLINK® - TIOGA COUNTY

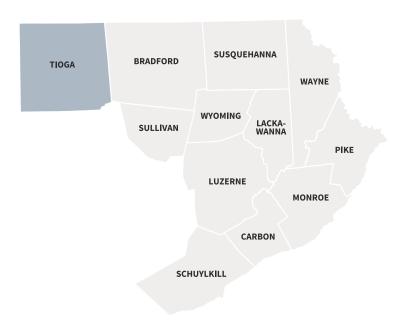


The PA CareerLink® Tioga County office is made up of multiple partner agencies who work together to provide employment services to both job seekers and employers. Our team of professional staff are equipped to help employers and job seekers by means of our job postings, recruitment/hiring events, on-the-job training opportunities, job readiness workshops, labor market information, career and occupational skills assessments, veterans services, resume and interview preparation, along with referrals to our partner programs and services.

The PA CareerLink® Tioga County office is funded by the U.S. Department of Labor through the Pennsylvania Department of Labor and Industry and chartered by the Northern Tier Regional Planning & Development Commission.

COUNTIES SERVED

TIOGA



CONTACT

A Diana Edler

✓ dedler@bradfordcountyaction.org

§ 570-724-1939 ext. 227

WEBSITE [%]

https://www.pacareerlink.pa.gov/jponline/



SERVICES OFFERED



APPRENTICESHIP PROGRAMS



CAREER PATHWAYS, JOB COACHING & PLACEMENT



PROMOTING CAREERS IN MANUFACTURING



GRANTS FOR JOB TRAINING



FINANCIAL TOOLS & INCENTIVES



PENNSYLVANIA CAREERLINK® - TOWANDA/BRADFORD COUNTY

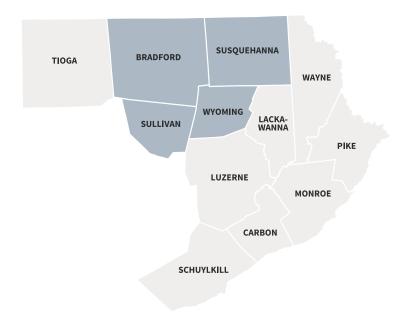


The **Pennsylvania CareerLink®** system offers a one-stop access to a wide range of employment and career development services to local businesses, job seekers and community organizations. Our goal is to prepare the current and emerging workforce with the skills needed by local employers. Our Business Services Team can provide help with posting job openings, screening/referring of qualified candidates, recruitment assistance/job fairs, technical assistance with our online site, training opportunities such as on-the-job training programs, occupational profiles, labor market information, tax credit/federal bonding information and priority of service to Veterans.

Our Job Seeker Services Team can assist with searching for/applying for positions. We also offer free workshops such as resumes, interviewing, career exploration and many more. We strive to offer quality service through teamwork. We are funded by the U.S. Department of Labor through the Pennsylvania Department of Labor and Industry and chartered by the Northern Tier Workforce Development Board.

COUNTIES SERVED

BRADFORD, SULLIVAN, SUSQUEHANNA AND WYOMING



CONTACT

- A Darlene Wampole, PACL Site Administrator
- § 570-265-1545

WEBSITE [S]

www.pacareerlink.pa.gov



SERVICES OFFERED



APPRENTICESHIP PROGRAMS



CAREER PATHWAYS, JOB COACHING & PLACEMENT



PROMOTING CAREERS IN MANUFACTURING



GRANTS FOR JOB TRAINING



FINANCIAL TOOLS & INCENTIVES



ADVOCACY



PIKE COUNTY WORKFORCE DEVELOPMENT AGENCY



Pike County Workforce Development Agency

is a federally funded agency operating under the guidelines set forth in the Workforce Innovation and Opportunity Act. We bring together regional employers and local job seekers, and there are no fees for our services. We serve as a Pennsylvania CareerLink® access point and are overseen by The Pocono Counties Workforce Development Board and the Pike County Commissioners. We offer both onsite and online services.

On-the-Job Training (O.J.T.) is designed to help employers find prospective workers with the experience or specific skills required. An employer who hires a full-time eligible worker can be reimbursed to help offset some training costs. The reimbursement is based on 50% of the starting wage and can last from 8 to 30 weeks, depending on the skill level of the job and the trainee's prior work experience.

Incumbent Worker Training assists workers in obtaining the necessary skills to retain employment, increases the competitiveness of the employer or employee and increases the skills of the current workforce.

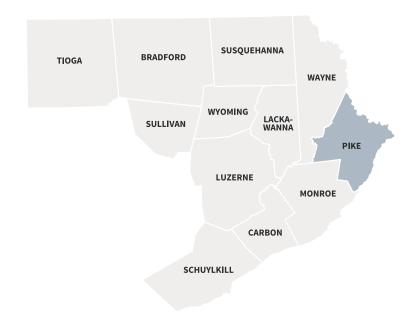
When you are ready to hire or if you have any questions regarding our services, please feel free to contact our office and we will gladly provide assistance. We look forward to partnering with you!

EMPLOYER SERVICES

Assistance with online job postings; Applicant screening for current openings; Recruitment assistance; Interviewing space; Job Fairs; Youth Employment and Training; Summer Internship Programs; Education/ Training information; Incumbent Worker Training through Industry Partnership Grants; On-the-Job Training; Labor Market and Tax Credit information.

COUNTIES SERVED

PIKE



CONTACT

A Cynthia DeFebo

570-296-2909

WEBSITE [X]

https://www.pikepa.org/wfd



SERVICES OFFERED



APPRENTICESHIP PROGRAMS



CAREER PATHWAYS, JOB COACHING & PLACEMENT



PROMOTING CAREERS IN MANUFACTURING



GRANTS FOR JOB TRAINING



RAPID RESPONSE SERVICES



Rapid Response Services (RRS) is an early intervention business service that assists workers and employers throughout the entire business cycle. Rapid Response coordinates layoff aversion and outplacement services for employers and workers affected by layoffs, plant closures, or natural disasters. While not always event-driven, it is a proactive, forward-looking approach to planning and managing economic transitions.

Rapid Response assists employers by coordinating pre-layoff outplacement services and supporting the business by working with other state and local stakeholders who can then assist in job expansion. Rapid Response introduces employers and employees to the Workforce and Economic Development Systems and how to navigate the Commonwealth's system of user-friendly resources and information to help businesses in need and transition workers into reemployment.

COUNTIES SERVED

BRADFORD, CARBON, LACKAWANNA, LUZERNE, MONROE, PIKE, SCHUYLKILL, SULLIVAN, SUSQUEHANNA, TIOGA, WAYNE AND WYOMING



CONTACT

Steve Wolf, State Rapid Response/TAA Coordinator

☑ RA-LI-BWPO-Rapid@pa.gov

Q 717-787-6874

WEBSITE [%]

https://bit.ly/2TvfcaT



QUICK LINKS

Rapid Response Information Guide

Rapid Response One-Pager

SERVICES OFFERED



GRANTS FOR JOB TRAINING



TECHNICAL ASSISTANCE/ CONCIERGE SERVICES



FINANCIAL TOOLS & INCENTIVES



SEWN (STRATEGIC EARLY WARNING NETWORK)



The **SEWN** program provides no-cost turnaround services to small- and medium-sized manufacturers throughout Pennsylvania. We offer five main services to help your business get back on track.

- (1) Streamline operations by evaluating all aspects of your operation from production through human resources
- (2) Restructure finances to stabilize your situation and return your company to normality
- (3) Ownership transition, which can be a powerful tool to turn your company around and avoid layoffs

- (4) Finding new markets, which can expand usage for current product, or exploring industries in which to expand your business
- (5) Achieve a high-performance workplace by opening dialogue between your company management and workforce

These services can help restructure, stabilize, and rekindle growth in companies.

COUNTIES SERVED

BRADFORD, CARBON, LACKAWANNA, LUZERNE, MONROE, PIKE, SCHUYLKILL, SULLIVAN, SUSQUEHANNA, TIOGA, WAYNE AND WYOMING



CONTACT

A Gary Wickham

& 484-554-4647

WEBSITE [%]

https://www.steelvalley.org/sewn



SERVICES OFFERED



NETWORKING (B2B)



TECHNICAL ASSISTANCE/ CONCIERGE SERVICES





WORKFORCE ALLIANCE



Workforce Alliance's mission is to create educational opportunities that build our community and encourage lifelong learning. As we reimagine what the future holds, we see opportunities for development and innovation for businesses and workers. We can help you sustain and grow through our programs and services.

PA CAREERLINK® AFFILIATE FOR WAYNE COUNTY

Workforce Alliance Career Services division is part of the Pennsylvania Department of Labor & Industry's initiative to transform the landscape of how job-seekers find sustaining jobs and how employers find skilled candidates. Funding is available to businesses for Incumbent Worker and On-the-Job Training. Workforce Alliance

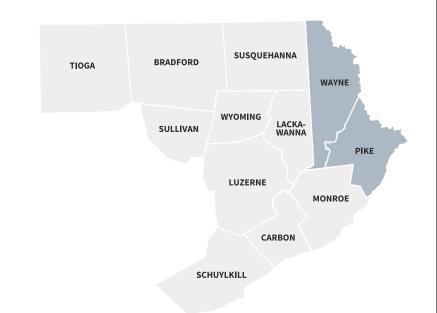
assists with Apprenticeships and Apprenticeships support, Internships/Externships, Job Career fairs, Onboarding Support and Career Coaching.

CUSTOMIZED TRAINING AND CERTIFICATION TESTING

Workforce Alliance offers customized training for businesses and individuals partnering with local and regional secondary school districts and post-secondary educational institutions. We take a comprehensive approach to developing educational offerings and can tailor programs to suit your needs. Our services include identifying sources to assist in offsetting training costs. Our office in Hawley, PA serves as an authorized certification test center where thousands of certification tests are available for a wide range of industries.

COUNTIES SERVED

PIKE AND WAYNE



CONTACT

8 Helene Mancuso

§ 570-229-3420

WEBSITE []

www.wpworkforce.org



SERVICES OFFERED



APPRENTICESHIP PROGRAMS



MANUFACTURING-CENTERED CURRICULUM



CAREER PATHWAYS, JOB COACHING & PLACEMENT



PROMOTING CAREERS IN MANUFACTURING



GRANTS FOR JOB TRAINING



NETWORKING (B2B)



TECHNICAL
ASSISTANCE/
CONCIERGE SERVICES



FINANCIAL TOOLS & INCENTIVES



ADVOCACY



42



JOHNSON COLLEGE



Johnson College is a private, two-year college, offering degree programs of study and continuing education programs focusing on providing students with the technical skills and general education needed to succeed in a demanding, industry-driven world. Programs include:

- Logistics & Supply Chain Management
- Building Trades and Technology
- Electronics
- Computer Numerical Control
- Welding
- Forklift Operation
- Heavy Equipment Technology
- Plumbing
- AutoCAD
- REVIT



COUNTIES SERVED

BRADFORD, CARBON, LACKAWANNA, LUZERNE, MONROE, PIKE, SCHUYLKILL, SULLIVAN, SUSQUEHANNA, TIOGA, WAYNE AND WYOMING



CONTACT

8 Mike Novak

§ 570-702-8935

WEBSITE [%]

www.johnson.edu

0

QUICK LINKS



SERVICES OFFERED



APPRENTICESHIP PROGRAMS



MANUFACTURING-CENTERED CURRICULUM



CAREER PATHWAYS, JOB COACHING & PLACEMENT



PROMOTING CAREERS IN MANUFACTURING

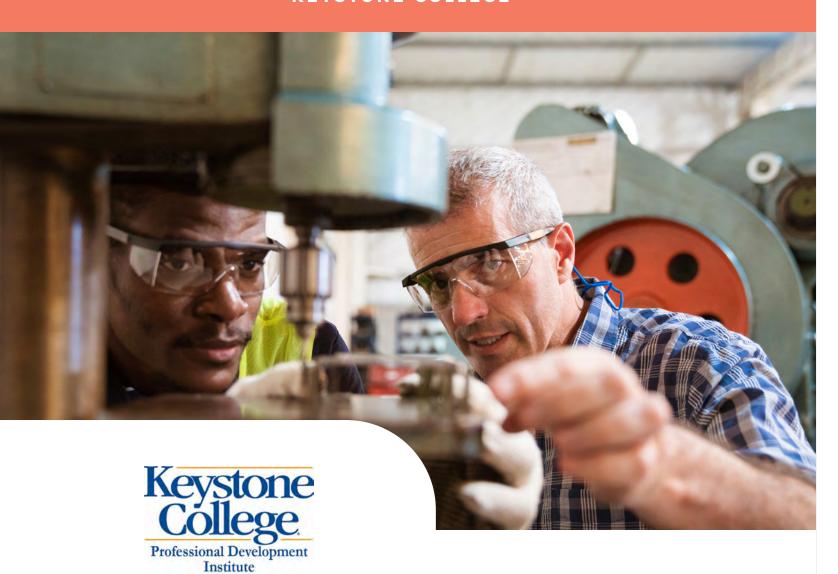


FINANCIAL TOOLS & INCENTIVES



ADVOCACY





OUR MISSION

The Professional Development Institute at **Keystone College** drives organizational success and personal growth by creating premier customized education and training solutions for a diverse, ever-changing workforce and world.

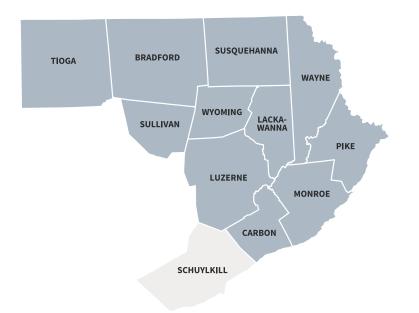
We offer Customized Workforce Training for all manufacturers. We provide cost effective solutions to workforce challenges and skill gaps. Partner with us to develop the skills of your workforce and maintain a competitive advantage. Training can be delivered in online and hybrid formats, according to your shift schedules. Certificate Programs and

Workforce Education are keys to continued career advancement for employees and an organization's growth and sustainability. Providing opportunities for higher education to your employees is an investment in their future and the future success of your organization.

Educational opportunities for growth and development can be linked to retention. Keystone College has an array of Credit and Non-credit Certificate programs and stackable credentials. We work with all models of tuition reimbursement and underwriting.

COUNTIES SERVED

BRADFORD, CARBON, LACKAWANNA, LUZERNE, MONROE, PIKE, SULLIVAN, SUSQUEHANNA, TIOGA, WAYNE AND WYOMING



CONTACT

A Janet M. Jones

£ 570-945-8621

WEBSITE [3]



www.keystone.edu/continuingeducation/



QUICK LINKS

Customized Workforce Training

SERVICES **OFFERED**



APPRENTICESHIP PROGRAMS



CAREER PATHWAYS, JOB COACHING & PLACEMENT



PROMOTING CAREERS IN MANUFACTURING



GRANTS FOR JOB TRAINING





Lackawanna College, through funding from the DCED, has been able to offer a free 200-hour Manufacturing Program. There are two cohorts for this program, a Spring 2020 class (which has finished) and an upcoming August 2020 class based out of our Towanda Center. The program has had the benefit of working closely with presentations from NEPIRC (Northeast Regional Industrial Resource Center) and online classes through Tooling U SME.

Course content for the program includes Maintenance, Manufacturing, Production, Quality Assurance, and Safety Compliance. OSHA 10 training is also available to all students. The Towanda program, which is slated to start August 2020, will offer the same "online training certificate options" and receive the same expert presentations from our industry and NEPIRC partners.



COUNTIES SERVED

BRADFORD, CARBON, LACKAWANNA, LUZERNE, MONROE, PIKE, SCHUYLKILL, SULLIVAN, SUSQUEHANNA, TIOGA, WAYNE AND WYOMING



CONTACT

Bridget Duggan

dugganb@lackawanna.edu

§ 570-961-7883

WEBSITE []

www.lackawanna.edu



SERVICES OFFERED



MANUFACTURING-CENTERED CURRICULUM



CAREER PATHWAYS, JOB COACHING & PLACEMENT



PROMOTING CAREERS IN MANUFACTURING



GRANTS FOR JOB TRAINING



LEHIGH CARBON COMMUNITY COLLEGE



Lehigh Carbon Community College (LCCC)

offers many programs in advanced manufacturing.
Our industry-centered curriculum has been
developed through extensive partnership with local
manufacturers and workforce development agencies.

We offer comprehensive programming that combines online instruction with hands-on demonstration of skills in our advanced manufacturing lab at our Schnecksville, PA campus. Our programs are tailored to entry-level employees all the way to more experienced employees. LCCC's non-credit programs articulate to specialized credit programs on campus as a way to further studies. We also offer registered pre-apprenticeship programs as an additional pathway in employee development.

ORGANIZATIONAL MANAGEMENT

When organizations want to replace or grow the leadership capabilities of an organization, they can do this by looking outside the organization or they can build a pipeline of talented professionals to fill the role.

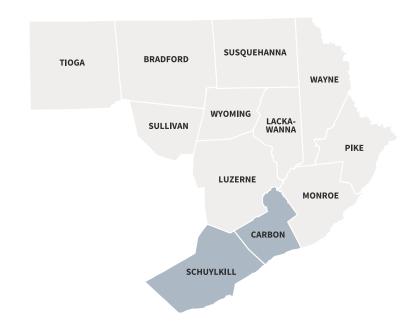
Lehigh Carbon Community College's Center for Leadership and Workforce Development can help by providing courses in:

Business Writing, Conflict Management, Creating an Accountability Mindset, Crisis Management, Critical Thinking, Customer Service, Diversity in the Workplace, Effective Listening Skills, Executive Coaching Interpersonal Communications, Leadership Development, Motivational Techniques, Presentation Skills, Project Management, Sexual Harassment, Prevention Skills for Emerging Leaders

We can also work with you to develop a custom program to fit your needs. Contact us for more information.

COUNTIES SERVED

CARBON AND SCHUYLKILL



CONTACT

A Tom Bux

610-799-1961

WEBSITE [\omega]

workforce.lccc.edu

SERVICES OFFERED



APPRENTICESHIP PROGRAMS



MANUFACTURING-CENTERED CURRICULUM



CAREER PATHWAYS, JOB COACHING & PLACEMENT



PROMOTING CAREERS IN MANUFACTURING



TRANSPORTATION & INFRASTRUCTURE RESOURCES



LUZERNE COUNTY COMMUNITY COLLEGE

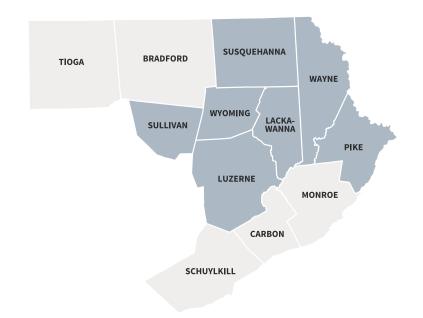


Luzerne County Community College offers a variety of Associates of Applied Science, Certificates of Specialization, and Specialized Diplomas that support occupations needed in manufacturing and in the manufacturing supply chain. Luzerne also offers customized training for businesses requesting specific training not able to be delivered in open enrollment format. Additionally, Luzerne is a partner in the WEDnetPA program, a state-funded program assisting manufacturing companies with reimbursement for eligible employee training costs. Luzerne works with the public workforce system to identify high priority occupations and the training programs that support either direct entry into the workforce or support career pathways. Luzerne leverages existing Pell and PHEAA student resources with Workforce Innovation and Opportunity Program and Trade Act Assistance funding for students who are underemployed and unemployed.

The following Luzerne County Community College Associates of Applied Science, Certificate of Specialization, Specialized Diploma, and noncredit career programs support manufacturing in the greater northeastern and central Pennsylvania region: Automotive Technology, Building Maintenance Technology, Computer Systems and Security Technology, Electrical Construction Technology, Electronics Engineering Technology, Engineering Design and Manufacturing, Mechatronics, Nanofabrication Manufacturing Technology, Plumbing, Heating, and AC Technology, Pre-Engineering Technology, Computerized Numerical Control Technology, Diesel Truck Technology, Industrial Maintenance, Sustainable Energy Technology, Welding, and Commercial Drivers License (CDL).

COUNTIES SERVED

LACKAWANNA, LUZERNE, PIKE, SULLIVAN, SUSQUEHANNA, WAYNE AND WYOMING



CONTACT

Susan Spry

§ 570-740-0480

WEBSITE [\omega]

www.luzerne.edu



QUICK LINKS



SERVICES OFFERED



APPRENTICESHIP PROGRAMS



MANUFACTURING-CENTERED CURRICULUM



CAREER PATHWAYS, JOB COACHING & PLACEMENT



PROMOTING CAREERS IN MANUFACTURING



NETWORKING (B2B)



TECHNICAL
ASSISTANCE/
CONCIERGE SERVICES



MARYWOOD UNIVERSITY



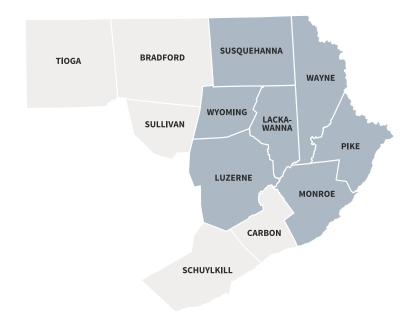
Marywood University is proud to partner with over 35 regional manufacturers in assisting them to develop critical infastructure to compete worldwide. The Marywood School of Business and Global Innovation works with the local business community to offer high quality, industry specific curriculum that delivers quantifiable results. Students learn from 'Pracademics' who, on average, have over 20 years of experience outside the classroom in a multitude of disciplines.

We look forward to working with you to help develop your ideas into practical business solutions needed to succeed in this changing business environment.



COUNTIES SERVED

LACKAWANNA, LUZERNE, MONROE, PIKE, SUSQUEHANNA, WAYNE AND WYOMING



CONTACT

- 8 Chris Speicher, Ph.D., Executive Director, SBGI
- § 570-348-6211 ext. 2666

WEBSITE [S]

www.marywood.edu



SERVICES OFFERED



MANUFACTURING-CENTERED CURRICULUM



CAREER PATHWAYS, JOB COACHING & PLACEMENT



ECONOMIC
DEVELOPMENT
PLANNING, RESEARCH
& DATA



NORTHAMPTON COMMUNITY COLLEGE



NORTHAMPTON COMMUNITY COLLEGE HARTZELL HALL

Through its state-of-the-art Hartzell Center for Advanced Technology, **Northampton Community College** offers the region's most comprehensive collection of credentialed career training programs in high-demand technical and skilled trades.

High-tech, hands-on and taught by industry experts, our advanced technology programs build the skills, character, and, ultimately, the workforce you need to compete.

PROGRAMS INCLUDE:

- Computer Aided Design
- Construction Management
- Electromechanical Technology
- Electrical Technology
- Electronics Technology
- Heating, Ventilation, Air Conditioning and Refrigeration Technology
- Instrumentation Process Control Technology
- Machine Repair Automated Systems
- Nanofabrication Manufacturing Technology
- Welding

COUNTIES SERVED

MONROE



CONTACT

8 Ken Nasatka

6 610-332-6262

WEBSITE [\omega]

https://www.northampton.edu



SERVICES OFFERED



MANUFACTURING-CENTERED CURRICULUM



CAREER PATHWAYS, JOB COACHING & PLACEMENT



PROMOTING CAREERS IN MANUFACTURING



NETWORKING (B2B)



TECHNICAL ASSISTANCE/ CONCIERGE SERVICES



ECONOMIC DEVELOPMENT PLANNING, RESEARCH & DATA



TRANSPORTATION & INFRASTRUCTURE RESOURCES



ADVOCACY





Penn State Hazleton offers a manufacturingcentered curriculum with a variety of essential courses.

APICS, THE ASSOCIATION FOR OPERATIONS MANAGEMENT, CERTIFICATION REVIEW **WORKSHOPS**

Certified in Production and Inventory Management (CPIM) - This Penn State Hazleton program is recommended for professionals involved in purchasing, planning, production, finance, marketing, sales, engineering, quality, and shipping/receiving.

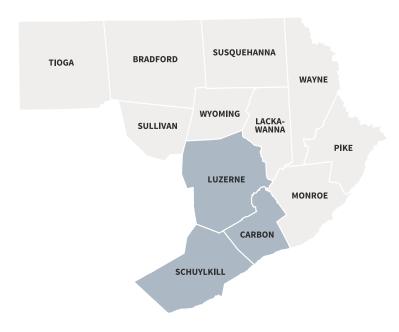
The program provides professionals with the skill set necessary to understand and manage the integration and coordination of activities in today's increasingly intricate internal and external supply chains.

ADVANCED PROCESS AUTOMATION CERTIFICATE PROGRAM

This industrial maintenance training program teaches problem-solving and troubleshooting skills to keep production lines running efficiently. This program teaches math, industrial electricity, motor controls, and programmable logic controllers.

COUNTIES SERVED

CARBON, LUZERNE AND SCHUYLKILL



CONTACT

- A Debra Conway
- ✓ dxk40@psu.edu
- 570-450-3136

WEBSITE [%]



https://hazleton.psu.edu/



QUICK LINKS

- APICS Certifications
- Industrial Maintenance Program
- Continuing Education Page

SERVICES **OFFERED**









Penn State Scranton offers a manufacturingcentered curriculum with a variety of essential courses.

APICS, THE ASSOCIATION FOR OPERATIONS MANAGEMENT, CERTIFICATION REVIEW **WORKSHOPS**

Certified in Production and Inventory Management (CPIM) - This program is recommended for professionals involved in purchasing, planning, production, finance, marketing, sales, engineering, quality, and shipping/receiving. The program provides professionals with the skillset necessary to understand and manage the integration and coordination of activities within today's increasingly intricate internal and external supply chains.

Exam prep programs for the Association for Supply Chain Management (ASCM certifications are also available.

AUTOCAD TRAINING

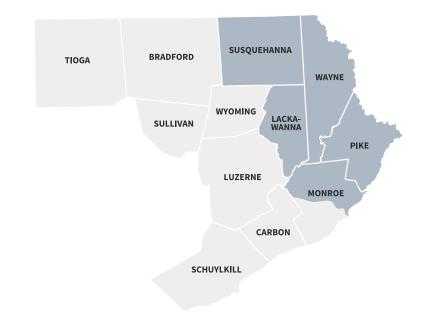
Our premier AutoCAD training courses are concise and intensive, designed to help the busy professional quickly become more productive.

SUPERVISION ESSENTIALS

Supervision Essentials is a comprehensive, non-credit certificate program geared to new and upcoming supervisors who want to keep their knowledge and skills consistent with—or a step ahead of—the demands of the workplace. The program focuses on developing practical skills in key areas related to successfully supervising and leading today's employees. It provides an excellent opportunity for new supervisors and those looking to move into supervisory positions to move beyond the basics to a more advanced understanding of supervisory skills and competencies. The flexibility of the program allows customization by selecting from areas that are more relevant to your work environment.

COUNTIES SERVED

LACKAWANNA, MONROE, PIKE, SUSQUEHANNA AND WAYNE



CONTACT

A John Drake

570-963-2600

WEBSITE [S]



scranton.psu.edu/Center



QUICK LINKS



APICS Certification





AUTOCAD Information

SERVICES **OFFERED**











Penn State Wilkes-Barre offers a manufacturing-centered curriculum with a variety of essential courses.

CREDIT CERTIFICATE PROGRAMS

- ERP with SAP Certificate
- Supply Chain Management Certificate
- Intro to Corporate Communication Certificate
- Intro to Business Management Certificate

NONCREDIT CERTIFICATE PROGRAMS

- Project Management Certificate
- Bookkeeping Certificate

NONCREDIT TRAINING PROGRAMS

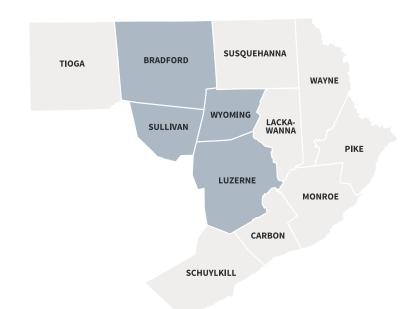
- AutoCAD Levels 1 & 2
- CPM & ASCM® Certification Review
- SHRM Learning System
- SHRM Essentials of HR
- Supervision Essentials
- PMP Test Prep
- Cultural Diversity
- Train-the-Trainer
- Success Through Customer Focus

DEGREE PROGRAMS

Project & Supply Chain Management

COUNTIES SERVED

BRADFORD, LUZERNE, SULLIVAN AND WYOMING



CONTACT

- Pamela Langdon, Education Program Associate
- pml72@psu.edu
- § 570-675-9102 or 570-881-5966



wilkesbarre.psu.edu/ce



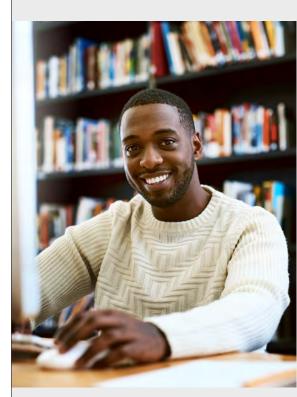
SERVICES OFFERED



APPRENTICESHIP PROGRAMS



MANUFACTURING-CENTERED CURRICULUM





PENNSYLVANIA COLLEGE OF TECHNOLOGY



Pennsylvania College of Technology is a special mission affiliate of Penn State University focusing on applied technology programs.

Manufacturing students at Penn College learn how to innovate and lead in these rapidly growing fields. Workforce Development at Penn College helps companies identify and understand their skills gaps by developing and delivering targeted, customizable training solutions that can help close those gaps and improve their bottom line. Focused training areas include Industrial, Plastics, Business & Leadership, Computer, Transportation, Sustainability, Energy, and Healthcare.

Central to these skill development efforts are apprenticeships. In 2019, Penn College, in partnership with the New Jersey Institute of Technology, was awarded a U.S. Department of Labor Scaling Apprenticeship grant to expand advanced manufacturing apprenticeship programs throughout the United States. The project, known as Modular, Industry-Driven Apprenticeship Strategies (MIDAS), focuses on manufacturers to upskill their existing workforce. MIDAS is an innovative approach to apprentice training, offering core competency modules in numerous technical areas, or in non-technical topics such as project management and supervisor training, that are flexible, customizable, and stackable for multiple manufacturing occupations.

COUNTIES SERVED

BRADFORD, CARBON, LACKAWANNA, LUZERNE, MONROE, PIKE, SCHUYLKILL, SULLIVAN, SUSQUEHANNA, TIOGA, WAYNE AND WYOMING



CONTACT

Christopher Ray

570-327-4775

WEBSITE [\omega]

www.pct.edu

QUICK LINKS

Workforce Development

SERVICES OFFERED



APPRENTICESHIP PROGRAMS



MANUFACTURING-CENTERED CURRICULUM



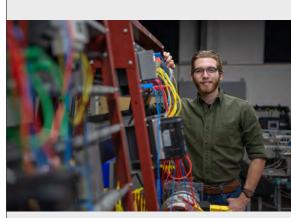
CAREER PATHWAYS, JOB COACHING & PLACEMENT



PROMOTING CAREERS IN MANUFACTURING



GRANTS FOR JOB TRAINING





THE UNIVERSITY OF SCRANTON



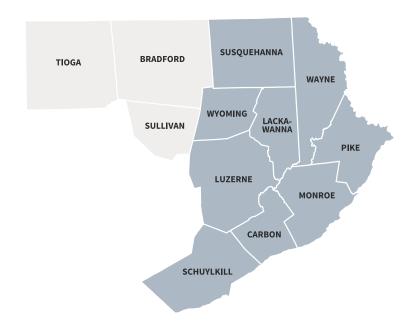
The University of Scranton offers several academic programs that educate students in areas related to the manufacturing sector. The Department of Physics and Engineering offers four majors including computer engineering, electrical engineering, engineering management and our newest major, mechanical engineering. The Department maintains an Industrial Advisory Board, including representatives from the manufacturing sector, to ensure that program curricula is responsive to employer needs. In a new mechanical engineering workshop facility that will be available in the 2021-22 academic year, students will have the opportunity to manufacture complex precision components and prototypes for course and research projects. It will be equipped with state of the art CNC machine tools, conventional lathes and milling machines, and welding and fabrication equipment,

as well as a CAD/CAM package to enhance students' design and manufacturing capabilities.

In the Operations and Information Management Department, the Business Analytics program prepares students to learn how to gather and analyze data in order to solve various business problems, including in relation to the manufacturing sector. In the Computing Sciences Department, students can obtain computer science, applied computing and IT degrees with student (internship) and faculty (consulting) expertise in computational, algorithmic and IT challenges; the Department may be able to assist manufacturers recruiting for computational or information technology roles, and faculty are available to consult regarding difficult technical challenges.

COUNTIES SERVED

CARBON, LACKAWANNA. LUZERNE, MONROE, PIKE, SCHUYLKILL, SUSQUEHANNA, WAYNE AND WYOMING



CONTACT

- A Julie Schumacher Cohen
- julie.cohen@scranton.edu
- **%** 570-941-5529

WEBSITE [S]

www.scranton.edu



QUICK LINKS



Physics and Engineering Department Site

SERVICES OFFERED



MANUFACTURING-CENTERED CURRICULUM



CAREER PATHWAYS, JOB COACHING & PLACEMENT



PROMOTING CAREERS IN MANUFACTURING





WILKES UNIVERSITY



Wilkes University is an independent institution of higher education dedicated to academic and intellectual excellence through mentoring in the liberal arts, sciences, and professional programs. In addition to 46 majors, Wilkes offers 24 master's degree programs and five doctoral/terminal degree programs. The university's engineering degree programs educate students to fill leadership roles and faculty lend their expertise for regional employers in manufacturing, fabrication, engineering and related fields. Degree programs include ABET-accredited programs in mechanical engineering and electrical engineering, engineering management, environmental engineering, bioengineering and applied and engineering sciences. Industry partnerships and collaboration are a cornerstone of these programs. The Mark Engineering Center includes nanotechnology, bioengineering, additive manufacturing, a microfabrication lab, a wet lab for bioengineering and a dedicated space for 3-D printing and high-end computing.

ALLAN P. KIRBY CENTER FOR FREE ENTERPRISE AND ENTREPRENEURSHIP

The Allan P. Kirby Center for Free Enterprise and Entrepreneurship at Wilkes University promotes and fosters business development, entrepreneurial education and community outreach in Northeastern Pennsylvania. It serves as the University's Technology Transfer Office and engages students with high academic standing and technical competence in its Kirby Scholars program to deliver results for clients. The Center is a facilitator between Ben Franklin Technology Partners and private sector companies to identify and implement University-based resources to assist entrepreneurs and established manufacturers within the technology sector. This has led to partnerships with 50 private sector companies enabling \$2.4 million of investment. The Center is also an advocate for the Northeastern Pennsylvania Industrial Resource Center (NEPIRC).

COUNTIES SERVED

BRADFORD, CARBON, LACKAWANNA, LUZERNE, MONROE, PIKE, SCHUYLKILL, SULLIVAN, SUSQUEHANNA, TIOGA, WAYNE AND WYOMING



CONTACT

A Charles J. Pierce,
Interim Executive Director, Allan P. Kirby

\$ 570-408-3804

WEBSITE [\omega]

www.wilkes.edu



SERVICES OFFERED



MANUFACTURING-CENTERED CURRICULUM



CAREER PATHWAYS, JOB COACHING & PLACEMENT



PROMOTING CAREERS IN MANUFACTURING



ECONOMIC DEVELOPMENT PLANNING, RESEARCH & DATA



FINANCIAL TOOLS & INCENTIVES





70



CAREER TECHNOLOGY CENTER OF LACKAWANNA COUNTY



The Career Technology Center of Lackawanna

County is a technical high school attended by more than 700+ Lackawanna County students.

Our programs include the fields of Welding,
Automotive, Graphic Production, Information
Systems Technology, and Electrical. Our
cooperative education program allows juniors
and seniors the opportunity to be placed at the
following companies: Signature Homes, Cardinal
Glass, Schott Optical, Lockheed Martin, Gentex
and many more. The cooperative education
program allows outstanding students to explore
an actual work experience in their selected field.

CO-OP ADVANTAGES

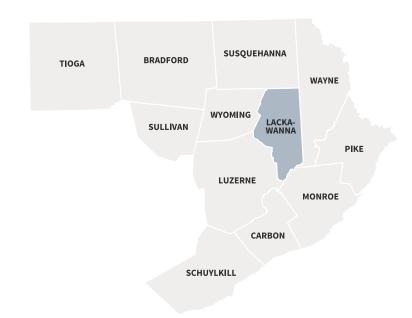
- Employability Skills
- Job Placement
- On-the job training
- Supervised employment
- Career decision making

Any business interested in having students for Co-Op can let us know.

We also offer custom continuing education programs for adult learners at any business that needs their employees to gain specific skills, e.g. Welding.

COUNTIES SERVED

LACKAWANNA



CONTACT

& Colleen Stepanovich

% 570-346-8471

WEBSITE [%]

https://www.ctclc.edu



SERVICES OFFERED



APPRENTICESHIP PROGRAMS



MANUFACTURING-CENTERED CURRICULUM



CAREER PATHWAYS, JOB COACHING & PLACEMENT



PROMOTING CAREERS IN MANUFACTURING



GRANTS FOR JOB TRAINING



MONROE CAREER AND TECHNICAL INSTITUTE (MCTI)



Monroe Career and Technical Institute (MCTI)

has a variety of manufacturing-related courses.

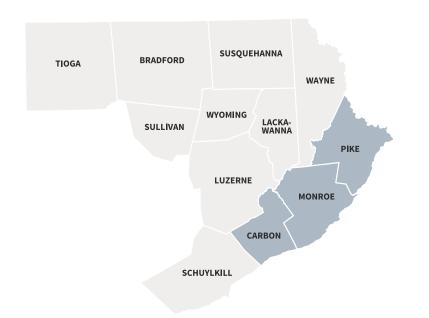
Electronics Technology is an instructional program that prepares individuals to apply basic electronic principles and technical skills to the production, calibration, estimation, testing, assembling, installation and maintenance of electronic equipment.

The Precision Machining Program is an instructional program designed to give individuals instruction, knowledge and skills in all aspects of shaping parts for industrial application.

The Welding Technology Program is an instructional program that prepares individuals to apply technical knowledge and skills in gas, arc, shielded and non-shielded metal arc, brazing, flame cutting and plastic welding.

COUNTIES SERVED

CARBON, MONROE AND PIKE



CONTACT

A Dennis Virga

§ 570-629-2001 ext. 1108

WEBSITE [%]

https://www.monroecti.org



SERVICES OFFERED



MANUFACTURING-CENTERED CURRICULUM



CAREER PATHWAYS, JOB COACHING & PLACEMENT



PROMOTING CAREERS IN MANUFACTURING



NETWORKING (B2B)



ECONOMIC
DEVELOPMENT
PLANNING, RESEARCH
& DATA



FINANCIAL TOOLS & INCENTIVES





SCHUYLKILL TECHNOLOGY CENTER



The Schuylkill Technology Center provides career and technical education to high school students throughout Schuylkill county. We also offer adult education in industries that include health care, transportation, construction, and manufacturing.

WELDING I

This course offers instruction for the beginner, stresses safety and instruction welding rods, striking the arc, basic manipulative techniques in oxyacetylene cutting, plasma cutting, oxyacetylene welding and brazing in four major joints. Students will receive an excellent foundation to excel to the Advanced Welding course.

WELDING II

This course is a continuation of the Welding I class, that includes oxyacetylene cutting, construction, setup and welding in flat, vertical, horizontal, and overhead positions and an introduction to mig welding.

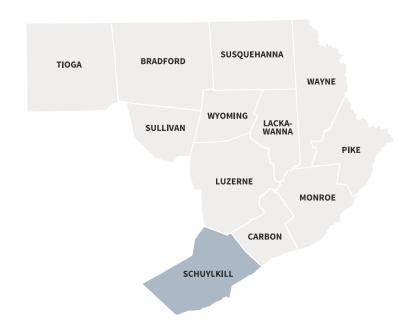
Prerequisite: Completion of Welding 1 or similar documented experience.

ELECTRO-MECHANICAL TECHNOLOGY

This course offers a planned sequence of Electromechanical/Industrial Automation Robotics (EM/IAR) courses that are open to adults who are company-sponsored and require training in order to upgrade current job skills. Students will learn the fundamental concepts and applications of industrial equipment and controls necessary to maintain most machinery in today's automated workplace.

COUNTIES SERVED

SCHUYLKILL



CONTACT

& Shannon Brennan, Director of CTE

§ 570-874-1034

WEBSITE [%]

www.stcenters.org



SERVICES OFFERED



MANUFACTURING-CENTERED CURRICULUM



PROMOTING CAREERS IN MANUFACTURING







WILKES-BARRE CTC



The Wilkes-Barre Area Career and Technical Center (WBACTC) provides Luzerne,

Lackawanna, and Schuylkill County opportunities to develop skillsets vital for success in manufacturing. We develop critical thinkers who will thrive in a world-wide economy.

WBACTC offers a variety of opportunity. Our secondary education program offers over 25 programs of Study. WBACTC also offers year-round adult night school using state approved curriculum. Many of these classes lead to industry certifications recognized world-wide. A child care center is also available on-site.

WELDING AND PIPELINE TECHNOLOGY

The Welding and Pipeline Technology course offers instruction in the joining of metal by various welding and/or cutting procedures and

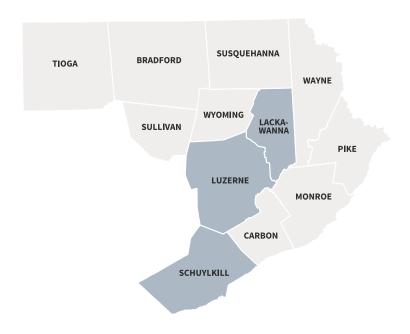
the proper use of related equipment. Students will also be introduced to various properties of metals, layout, fabrication, weld inspection, and nondestructive testing. Industry certifications include OSHA and American Welding Society (AWS). Adult Night Courses available.

PRECISION MACHINE AND TOOL TECHNOLOGY

Students enrolled in the Precision Machine and Tool Technology course receive instruction in the theoretical and practical application of machine tools. Students learn the fundamentals of metallurgy and obtain skills to produce various metal parts of the use of highly specialized equipment. Industry certifications include OSHA and National Institute for Metalworking Skills (NIMS). Adult Night Courses available.

COUNTIES SERVED

LACKAWANNA, LUZERNE, SCHUYLKILL



CONTACT

A Dr. Anthony C. Guariglia

□ aguariglia@wbactc.org

§ 570-822-4131 ext: 118

WEBSITE [%]

www.wbactc.org

Q

QUICK LINKS

Adult Evening School

SERVICES OFFERED



APPRENTICESHIP PROGRAMS



MANUFACTURING-CENTERED CURRICULUM



CAREER PATHWAYS, JOB COACHING & PLACEMENT



PROMOTING CAREERS
IN MANUFACTURING



GRANTS FOR JOB TRAINING



NETWORKING (B2B)



FINANCIAL TOOLS & INCENTIVES





contents

WORKFORCE
DEVELOPMENT BOARDS

WORKFORCE TRAINING,
JOB MATCHING AND FUNDING
GROUPS

HIGHER EDUCATION INSTITUTIONS

HIGH SCHOOLS WITH
MANUFACTURING/TECHNICAL
PROGRAMS

• ECONOMICAL DEVELOPMENT ORGANIZATIONS

SMALL BUSINESS
DEVELOPMENT CENTERS

CHAMBERS OF COMMERCE & BUSINESS ASSOCIATIONS

WORKFORCE INTERMEDIARIES

BUSINESS FINANCING GROUPS

ECONOMIC DEVELOPMENT ORGANIZATIONS

BEN FRANKLIN TECHNOLOGY PARTNERS



The time, talent, and money you need to propel your company ahead of the competition. Established manufacturers are often so busy running their companies that they don't have the time and resources to evaluate and pursue advances that will grow their businesses to the next level. This puts them at risk.

STRATEGIC AND TECHNOLOGICAL SUPPORT

Ben Franklin has a Solutions Network of proven experts—college and university faculty and staff, professionals, and specialists—who help established manufacturers succeed. Clients benefit from sophisticated strategic planning advice and gain immediate access to a wide range of technological support designed to streamline manufacturing processes, develop new operational capabilities, improve products, and expand markets.

FUNDING INNOVATION AND ENHANCEMENTS

Ben Franklin not only provides the resources and facilitates the process; it also provides funding. A 1:1 matching grant is available for technology-based, enterprise-wide innovation in established manufacturers. Work can include enhancements to the company's manufacturing process, development of new products, and/or improvement of existing products. Ben Franklin invests up to \$25,000 for each project, for a total not to exceed \$150,000 per client. The work is usually technology development or application-driven and is accomplished with a college or university partner. The goal is to make the client's product or manufacturing process better, less costly, and/or more competitive.

COUNTIES SERVED

BRADFORD, CARBON, LACKAWANNA, LUZERNE, MONROE, PIKE, SCHUYLKILL, SULLIVAN, SUSQUEHANNA, TIOGA, WAYNE AND WYOMING



CONTACT

8 Kenneth G. Okrepkie

§ 570-709-4040

WEBSITE [%]

www.nep.benfranklin.org



SERVICES OFFERED



NETWORKING (B2B)



TECHNICAL ASSISTANCE/ CONCIERGE SERVICES



ECONOMIC DEVELOPMENT PLANNING, RESEARCH & DATA



FINANCIAL TOOLS & INCENTIVES









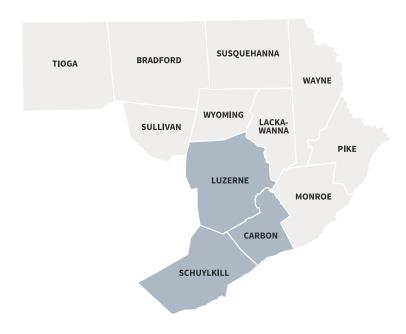
For more than 60 years, **CAN DO** has fostered economic activity in our community and has evolved into a one-stop shop for business and industry.

Since 1956, CAN DO, Inc. has been a leading economic developer in Northeastern Pennsylvania, building three industrial parks and a corporate center all within a few miles from the Crossroads of the East, Interstates 80 and 81. Our parks are within two hours of New York City and Philadelphia and within a 300-mile radius of 25% of the population and total production of the entire nation. Our largest development, Humboldt Industrial Park, is home to nearly 60 industries and 10,000 jobs.

Not only is CAN DO a developer, utility provider, and landlord but also services the Greater Hazleton Area as a facilitator and business liaison regarding workforce and training initiatives. We strive to actively connect industries located in our service area to tools and resources to help meet their current and future workforce needs. Our partnerships include a wide range of public and private organizations as well as educational institutions with the ability to quickly adapt to the growing needs of employers in the region.

COUNTIES SERVED

CARBON, LUZERNE AND SCHUYLKILL



CONTACT

A Jocelyn Sterenchock

✓ Jsterenchock@hazletoncando.com

§ 570-455-1508

WEBSITE []



www.hazletoncando.com/ community-data/workforce



QUICK LINKS

© Greater Hazleton Workforce Brochure

SERVICES **OFFERED**

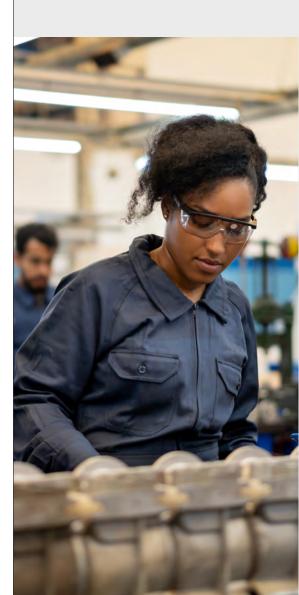


PROMOTING CAREERS IN MANUFACTURING



NETWORKING (B2B)





MANUFACTURERS RESOURCE CENTER (MRC)



Resource Center (MRC) has helped small and mid-sized manufacturers become more competitive, adopt lean and advanced manufacturing processes to strategically grow their companies and to invest more effectively in their workforce. Experienced MRC business development managers work side-by-side with you to evaluate, strategize, discover and implement solutions that address your strategic needs. The goal is to transform your business, yielding both immediate and long-term sustainable benefits. MRC provides training and certifications, funding assistance and much more.





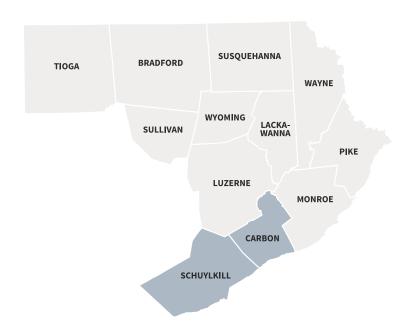
MRC is a nonprofit affiliate of the NIST-MEP national network of manufacturing extension centers and a member of the network of Pennsylvania Industrial Resource Centers. MRC partners with individuals and organizations at local, regional, state and national levels to deliver the best solutions for their clients. Located in Allentown, PA, MRC assists manufacturers in Schuylkill, Carbon, Berks, Lehigh and Northampton counties.

AREAS OF FOCUS:

- Operational Excellence
- Advanced Technology Acceleration
- Certifications: Lean, ISO, Maintenance & Six Sigma
- Coaching & Leadership Development
- Strategic Planning
- Business Value Assessments
- Funding Assistance

COUNTIES SERVED

CARBON AND SCHUYLKILL



SERVICES OFFERED



MANUFACTURING-CENTERED CURRICULUM



PROMOTING CAREERS IN MANUFACTURING



GRANTS FOR JOB TRAINING



NETWORKING (B2B)



TECHNICAL
ASSISTANCE/
CONCIERGE SERVICES



ADVOCACY

CONTACT

8 Rich Hobbs

484-895-9866



www.mrcpa.org





NORTHEASTERN PENNSYLVANIA ALLIANCE



Northeastern Pennsylvania Alliance (NEPA

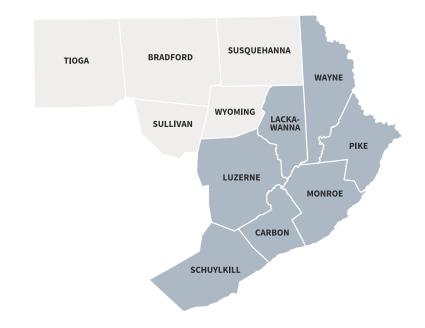
Alliance) is a regional multi-county community and economic development agency providing leadership, planning, expertise, and services to regional and local governments, businesses, institutions, entrepreneurs, and individuals through innovative and beneficial collaborations and partnerships to amplify economic growth and improve the quality of life of the region.

The NEPA Alliance assists manufacturers through its Procurement Technical Assistance Center (PTAC) and its International Business Development and Business Financing programs. Its PTAC staff provides marketing and technical assistance to

qualified, competitive companies who wish to bid on government contracts and works with government agencies to help locate suppliers in the region. The International Business Development Program delivers services to promote the benefits of international trade and provides Northeastern Pennsylvania businesses with sound international business advice to help new-to-export businesses begin to export and experienced exporters expand their markets. The objective of the Business Financing Program is to provide low-interest financing to help small businesses create/retain jobs, and to attract additional investment from banks and other sources of private and public funding.

COUNTIES SERVED

CARBON, LACKAWANNA, LUZERNE, MONROE, PIKE, SCHUYLKILL AND WAYNE



CONTACT

8 Jeffrey K. Box, President & CEO

jbox@nepa-alliance.org

\$ 570-891-4647 or 866-758-1929

WEBSITE [%]

http://www.nepa-alliance.org



SERVICES OFFERED



ECONOMIC
DEVELOPMENT
PLANNING, RESEARCH



FINANCIAL TOOLS & INCENTIVES









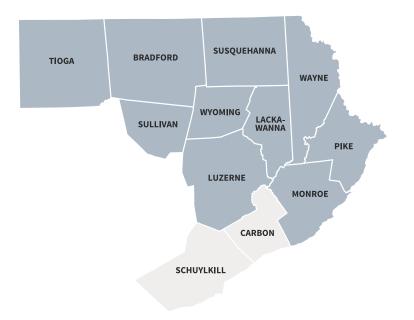
NEPIRC is the region's leading provider of consultative assistance to small and mid-sized manufacturers in the areas of Continuous Improvement, Quality Systems (ISO/TS/AS), Leadership & Talent Development, Strategic Planning, Industrial Engineering Services, Cybersecurity & I.T., and related specialty areas. As a private not-for-profit consulting organization focused on the manufacturing sector, NEPIRC offers no-cost need assessment, evaluation, and recommendation services as well as a range of no-cost awareness and training programs to complement our fee-based technical services that generate positive short-term and sustainable long-term returns on our clients' investment. Our team

of experts leverage their years of manufacturing leadership experience and appropriate professional designations to generate meaningful results for our clients that increase their profitability and enhance their overall competitiveness and viability.

In addition to world-class consultative services, NEPIRC provides manufacturers with access to economic development and workforce financial incentives and assists them in navigating those programs, which includes grants, low-interest loans, tax credits, and so forth. NEPIRC also offers manufacturing career awareness, advocacy, and specialized training programs to create a regional talent pipeline for rewarding careers in manufacturing.

COUNTIES SERVED

BRADFORD, LACKAWANNA, LUZERNE, MONROE, PIKE, SULLIVAN, SUSQUEHANNA, TIOGA, WAYNE AND WYOMING



CONTACT

8 Dale Parmenteri

Office: (570) 704-0004 Mobile: (570) 650-0423

WEBSITE []

www.NEPIRC.com

Q

QUICK LINKS

NEPIRC Services

Training & Events Calendar

SERVICES OFFERED



MANUFACTURING-CENTERED CURRICULUM



PROMOTING CAREERS IN MANUFACTURING



GRANTS FOR JOB TRAINING



NETWORKING (B2B)



TECHNICAL ASSISTANCE/ CONCIERGE SERVICES



ECONOMIC
DEVELOPMENT
PLANNING, RESEARCH
& DATA



FINANCIAL TOOLS & INCENTIVES





PIKE COUNTY ECONOMIC DEVELOPMENT AUTHORITY



The Pike County Economic Development

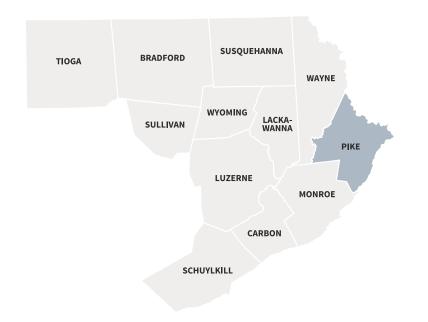
Authority (PCEDA) provides advocacy for business and direct assistance in land acquisition, site development, municipal assistance, finance, and identification of services and utilities, among all needs required by businesses. With our partners at the <u>University of Scranton's Small Business</u>

Development Center, we provide guidance on government compliance and access to targeted marketing activities. We work with all local real estate agencies, financial institutions, and municipal, state, and federal governments.

The PCEDA is also skilled at providing various special studies relating to a wide range of industries using both public and private information sources. We focus on marketing strategy and analysis as it relates to Pike County, PA. Overall, we keep watch on all pertinent business-related items like labor force, wages, building sites, state and local incentives, and all other items of interest to business in Pike County and the region. In many ways, we are the "business point-of-view" in Pike County.

COUNTIES SERVED

PIKE



CONTACT

8 Michael J. Sullivan

§ 845-341-7322

WEBSITE [S]

www.edapikepa.org



SERVICES OFFERED



PROMOTING CAREERS IN MANUFACTURING



NETWORKING (B2B)



TECHNICAL ASSISTANCE/ CONCIERGE SERVICES



ECONOMIC DEVELOPMENT PLANNING, RESEARCH & DATA



FINANCIAL TOOLS & INCENTIVES





POCONO MOUNTAINS ECONOMIC DEVELOPMENT CORPORATION



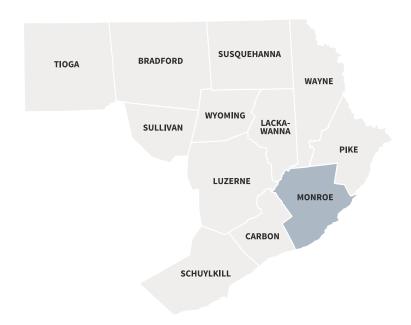
Pocono Mountains Economic Development

Corporation (PMEDC) is the Certified Economic Development Organization (CEDO) for Monroe County, meaning we can apply for PA Industrial Development Authority (PIDA) loans on behalf of businesses including manufacturers. We also have access to other business financing programs for expansions, machinery and equipment, infrastructure improvements and tax credits/incentives. Our staff does ENGAGE visits with companies to identify their needs and make appropriate referrals to other services. Additionally, if manufacturers are looking for industrial land or buildings, we can assist in that process.



COUNTIES SERVED

MONROE



CONTACT

8 Chuck Leonard

((570) 839-1992

WEBSITE [%]

www.pmedc.com



SERVICES OFFERED



NETWORKING (B2B)



ECONOMIC DEVELOPMENT PLANNING, RESEARCH & DATA



FINANCIAL TOOLS & INCENTIVES







SCRANTON'S OFFICE OF ECONOMIC AND COMMUNITY DEVELOPMENT



COMMUNITY DEVELOPMENT BLOCK GRANTS (CDBG)

CDBG, one of HUD's oldest programs, awards grants to entitlement communities to allow them to carry out a wide range of community development activities directed toward revitalizing neighborhoods, economic development, and providing improved community facilities and services.

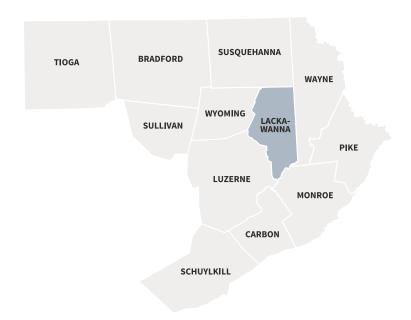
Scranton develops its own programs and funding priorities in accordance with its Consolidated Plan. Activities that benefit low and moderate-income persons are afforded maximum feasible priority. The City may also carry out activities that aid in the prevention or elimination of slums or blight and may fund activities that meet other community development needs having a particular urgency

because existing conditions pose a serious and immediate threat to the health or welfare of the community where other financial resources are not available to meet such needs. CDBG funds may not be used for activities which do not meet these broad national objectives.

The Office of Economic and Community Development (OECD) screens applications for assistance under the CDBG program each year during the annual funding period, which takes place in the summer. Activities selected for funding through this process become part of the succeeding program year, which runs concurrent with the calendar year. The City regularly makes grants and loans to external entities that carry out eligible activities as subgrantees.

COUNTIES SERVED

LACKAWANNA



CONTACT

& Eileen Cipriani

% 570-348-4216

WEBSITE [%]

https://www.scrantonworks.org



SERVICES OFFERED



ECONOMIC
DEVELOPMENT
PLANNING, RESEARCH



FINANCIAL TOOLS & INCENTIVES





THE SCRANTON PLAN



<u>The Greater Scranton Chamber of Commerce</u> has been spearheading economic development in Northeastern Pennsylvania since 1945.

Economic development activities are implemented by **The Scranton Plan**, the marketing affiliate of The Greater Scranton Chamber of Commerce. Built upon a platform of business attraction, sustainment and growth, the mission of The Scranton Plan is to create and retain jobs for Lackawanna County. With the help of Chamber affiliates, the Scranton Lackawanna Industrial Building Company (SLIBCO) and Skills in Scranton, The Scranton Plan is a driving force behind job creation and retention in Lackawanna County. Chamber affiliate, MetroAction is a non-profit community development organization dedicated

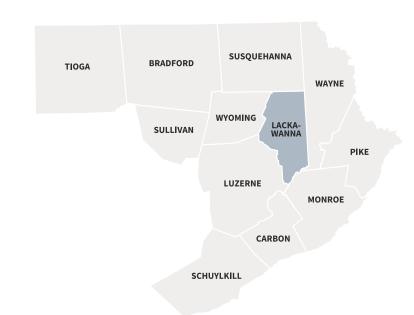
to providing small business loans and business development assistance throughout northeastern Pennsylvania (NEPA).

Supporting relocating, expanding and startup businesses, The Scranton Plan serves as a community development partner throughout the entire site selection process. Our goal is to provide a current, comprehensive resource for available real estate, community demographics, workforce development data, financing, incentives and entrepreneurship.

Our experienced and dedicated staff of economic development professionals look forward to being your community partner, assisting you with all of your relocation, expansion, start-up, lending and workforce needs.

COUNTIES SERVED

LACKAWANNA



CONTACT

& Amy Luyster

☑ aluyster@scrantonchamber.com

§ 570-342-7711

WEBSITE [S]

www.scrantonchamber.com



QUICK LINKS

The Scranton Plan 2016-2020 Report to Investors

SERVICES OFFERED



CAREER PATHWAYS, JOB COACHING & PLACEMENT



GRANTS FOR JOB TRAINING



TECHNICAL
ASSISTANCE/
CONCIERGE SERVICES



ECONOMIC DEVELOPMENT PLANNING, RESEARCH & DATA



FINANCIAL TOOLS & INCENTIVES





WAYNE ECONOMIC DEVELOPMENT CORPORATION (WEDCO)



Wayne Economic Development Corporation

(WEDCO) is the Certified Economic Development Organization (CEDO) serving Wayne County, PA. WEDCO supports business growth by providing access to business development resources and developing critical infrastructure, such as expanded broadband technology, a business incubator with prototyping lab, and permitted industrial sites at the Sterling Business & Technology Park.

WEDCO supports manufacturers and their suppliers through consultation and referrals for business plan development, market development, product development, business financing, and technical assistance. The economic development organization is a conduit for business financing programs, including the Pennsylvania Industrial Development Authority (PIDA) loan programs and the Wayne County Economic Growth Fund. WEDCO's online, searchable business directory connects new businesses to established local suppliers.

COUNTIES SERVED

WAYNE



CONTACT

- A Mary Beth Wood, Executive Director
- **%** 570-253-2537

WEBSITE [\bigsilon]

www.wayneeconomic.com



SERVICES OFFERED



NETWORKING (B2B)



ECONOMIC
DEVELOPMENT
PLANNING, RESEARCH



FINANCIAL TOOLS & INCENTIVES







contents

WORKFORCE DEVELOPMENT BOARDS

WORKFORCE TRAINING,
JOB MATCHING AND FUNDING
GROUPS

HIGHER EDUCATION INSTITUTIONS

HIGH SCHOOLS WITH
MANUFACTURING/TECHNICAL
PROGRAMS

ECONOMICAL DEVELOPMENT ORGANIZATIONS

• SMALL BUSINESS
DEVELOPMENT CENTERS

CHAMBERS OF COMMERCE & BUSINESS ASSOCIATIONS

WORKFORCE INTERMEDIABLES

BUSINESS FINANCING GROUPS

SMALL BUSINESS DEVELOPMENT CENTERS



The University of Scranton

Helping businesses start, grow, and prosper.

The University of Scranton Small Business

Development Center (SBDC) provides educational programs and no-cost, confidential consulting services to entrepreneurs looking to start a small business or grow an existing small business in accordance with SBA Small Business Size Standards. The SBDC's team of professional business consultants educate and guide entrepreneurs on a range of small business topics, including Business Planning, Capital Acquisition, Financial Management, Marketing, Disaster Planning and Recovery and more.

The University of Scranton SBDC is also home of the Small Business Internship Initiative, a collaborative program created to help small businesses learn about, attract, and host high-value internships, connecting area small businesses and college students. Internship opportunities are posted online and shared with Career Development partners at 11 regional colleges and universities.

COUNTIES SERVED

BRADFORD, LACKAWANNA, MONROE, PIKE, SUSQUEHANNA, TIOGA, WAYNE AND WYOMING



CONTACT

A The University of Scranton Small Business Development Center

\$ 570-941-7588

WEBSITE [%]

www.scrantonsbdc.com



SERVICES **OFFERED**



TECHNICAL ASSISTANCE/ CONCIERGE SERVICES





WILKES UNIVERSITY SMALL BUSINESS DEVELOPMENT CENTER (SBDC)



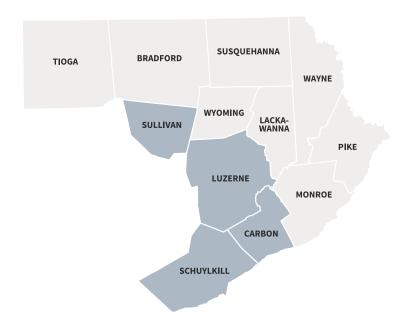
Helping businesses start, grow, and prosper.

The Wilkes University Small Business Development Center (SBDC) provides educational programs and no-cost, confidential consulting services to entrepreneurs looking to start a small business or grow an existing small business in accordance with SBA Small Business Size Standards. The SBDC's team of professional business consultants educate and guide entrepreneurs on a range of small business topics, including Business Planning, Capital Acquisition, Financial Management, Marketing, Disaster Planning and Recovery and more.



COUNTIES SERVED

CARBON, LUZERNE, SCHUYLKILL AND SULLIVAN



CONTACT

A Dorothy Lane

§ 570-408-3336

WEBSITE [X]

www.wilkes.edu/sbdc

SERVICES OFFERED



NETWORKING (B2B)



TECHNICAL
ASSISTANCE/
CONCIERGE SERVICES



ECONOMIC DEVELOPMENT PLANNING, RESEARCH & DATA



FINANCIAL TOOLS & INCENTIVES





CARBON CHAMBER AND ECONOMIC DEVELOPMENT

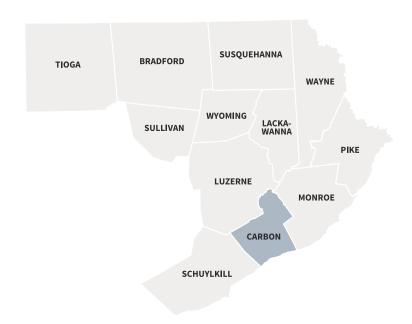


Carbon Chamber and Economic Development Corp. (CCEDC) partners with The Greater Lehigh Valley Chamber, the largest Chamber in the Commonwealth of Pennsylvania. This partnership offers CCEDC members access to over 5,000 businesses for networking opportunities and expanded resources such as legislative advocacy for our industries and businesses. As a member of the Northeastern Pennsylvania Alliance, CCEDC participates in the NEPA MPO and PREP initiatives and works with Penns Northeast to promote the region to site selectors.

CCEDC is a certified Pennsylvania Industrial Development Authority (PIDA) underwriter and administrates several in-house, low interest revolving loan programs. We work with the Wilkes University Small Business Development Center (SBDC) to assist new and existing businesses with their needs from business plans to financial projections and marketing and SCORE of the Lehigh Valley to offer mentoring services to our companies.

COUNTIES SERVED

CARBON



CONTACT

& Kathy Henderson

★ khenderson@carboncountychamber.org

(610-379-5000

WEBSITE [%]

www.carboncountychamber.org



SERVICES OFFERED



NETWORKING (B2B)



ECONOMIC DEVELOPMENT PLANNING, RESEARCH & DATA

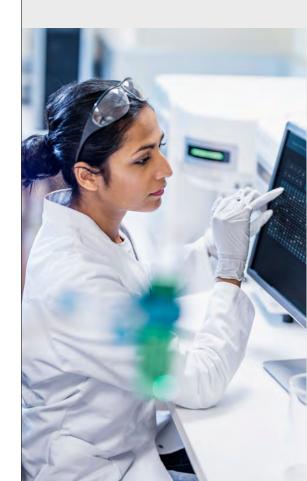


FINANCIAL TOOLS & INCENTIVES



TRANSPORTATION & INFRASTRUCTURE RESOURCES





THE CHAMBER OF THE NORTHERN POCONOS



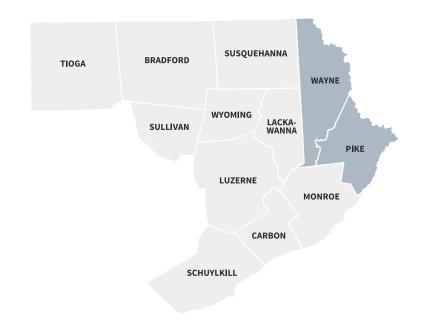
The Chamber of the Northern Poconos serves businesses and manufacturing in Wayne and Pike Counties. We offer business to business networking opportunities and take on advocacy for our area. We are proud to work with a variety of different agencies to offer employee/employer assistance, answer business and HR related questions, and assist in guiding the businesses and manufacturers in our area through any uncharted waters.

As a Chamber of Commerce, we have many other opportunities such as marketing assistance and data on economic development, and we are very involved in our local area communities and events.



COUNTIES SERVED

PIKE AND WAYNE



CONTACT

& Holly Przasnyski

§ 570-226-3191

WEBSITE [%]

www.northernpoconoschamber.com



SERVICES OFFERED



PROMOTING CAREERS IN MANUFACTURING



NETWORKING (B2B)



TECHNICAL
ASSISTANCE/
CONCIERGE SERVICES



ECONOMIC
DEVELOPMENT
PLANNING, RESEARCH
& DATA





THE GREATER CARBONDALE CHAMBER OF COMMERCE



Commerce take pride in delivering services and resources to our local manufacturers, from providing certificates of origin, to job fairs, to directing companies to the best-suited funding sources. We support and encourage Apprenticeship Programs, Teacher in the Workplace and Career Focused Education in K-12 in our schools as a future pipeline for manufacturing, recognizing that manufacturing delivers a high-quality local skill base, local and regional suppliers of materials and services and promotes training opportunities for the area. We understand what manufacturing means to a community and the local economy, and

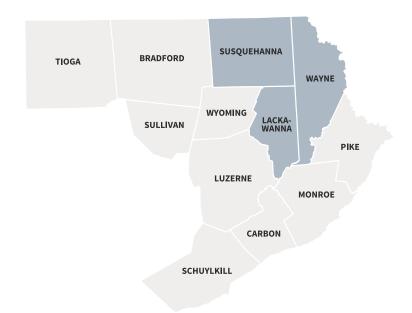
we are committed to making sure they succeed.

We at the Greater Carbondale Chamber of



COUNTIES SERVED

LACKAWANNA, SUSQUEHANNA AND WAYNE



CONTACT

A John Gorel

jgorel@carbondalechamber.org

§ 570-282-1690

WEBSITE [%]

www.carbondalechamber.org



SERVICES OFFERED



PROMOTING CAREERS IN MANUFACTURING



NETWORKING (B2B)



FINANCIAL TOOLS & INCENTIVES





GREATER PITTSTON CHAMBER OF COMMERCE



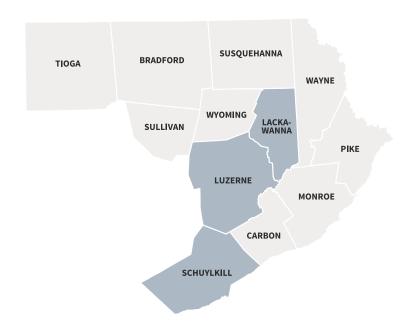
The "Center of Activity" for the Greater Pittston
Business Community since 1920, the **Greater Pittston Chamber of Commerce** has embraced its role as a steward of community growth, prosperity, safety, and well-being. Over these many years, we have proudly accepted this responsibility and sewn it into the very fabric of each and every undertaking. A large part of this responsibility is putting people to work.

The Greater Pittston Chamber developed a groupsponsored, registered apprenticeship that upskills employees for advancement in any organization. Employers who engage in the Innovations in Management Apprenticeship follow an on-the-job learning process tailored to the specific needs of the organization. The corresponding 16-credit classroom curriculum teaches first-line supervisory skills, office management, human resource basics, effective communication, and customer service skills to apprentices. At the completion of the program, the apprentice is fully trained to take on the responsibilities of the managerial/supervisory position and the employer has an employee who understands the needs and processes of the organization.

We partner with many of our members and our local school districts, including the career/technical centers, to build a bridge between students and employers. Our joint Career Exploration Days and Job Fairs have reached over 5,000 students from 6 different schools and introduced them to pathways that can lead to fulfilling careers in manufacturing and so much more, right here in our own backyard.

COUNTIES SERVED

LACKAWANNA, LUZERNE AND SCHUYLKILL



CONTACT

& Michelle Mikitish

§ 570-655-1424

WEBSITE [%]

www.pittstonchamber.org



QUICK LINKS

Career Exploration Services

SERVICES OFFERED



APPRENTICESHIP PROGRAMS



PROMOTING CAREERS IN MANUFACTURING



NETWORKING (B2B)



ECONOMIC
DEVELOPMENT
PLANNING, RESEARCH
& DATA







THE GREATER SCRANTON CHAMBER OF COMMERCE



The **Greater Scranton Chamber of Commerce**

is a multifaceted organization that touches nearly every aspect of our community. Our focus on attracting, growing, and sustaining businesses directs all of our initiatives.

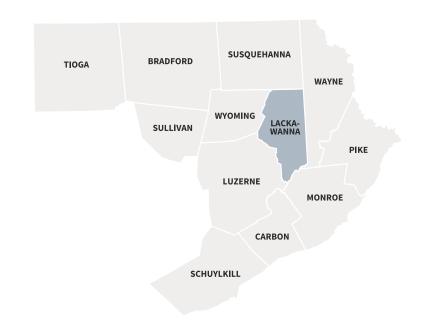
Established in 1867, The Greater Scranton Chamber of Commerce is the largest business network in northeastern Pennsylvania, with more than 1,500 member companies representing a variety of businesses.

By becoming a Chamber member, you become part of a community of businesses that seeks to ensure a high quality of life for all those living and working in the region. In addition to traditional Chamber services, such as networking, referrals, and cost-saving programs, The Chamber is also the parent organization to a number of affiliates. These affiliates support economic development, provide small business lending services, facilitate leadership development programs, and guide workforce development initiatives.

The Chamber and its family of affiliates supports our members' success, creating opportunities for the region and helping business owners and executives address the issues they face each day.

COUNTIES SERVED

LACKAWANNA



CONTACT

& Kristine Augustine

★ kaugustine@scrantonchamber.com

§ 570-342-7711

WEBSITE [%]

www.scrantonchamber.com



QUICK LINKS

The Greater Scranton Chamber of Commerce Business Directory

SERVICES OFFERED



NETWORKING (B2B)



TECHNICAL ASSISTANCE/ CONCIERGE SERVICES



ECONOMIC DEVELOPMENT PLANNING, RESEARCH & DATA



FINANCIAL TOOLS & INCENTIVES



TRANSPORTATION & INFRASTRUCTURE RESOURCES





NORTHEAST PA MANUFACTURERS & EMPLOYERS ASSOCIATION



The Northeast Pennsylvania Manufacturers & **Employers Association** is a private, non-profit, membership-based organization that currently serves more than 345 member companies in 24 counties. We offer our members many different services including advocacy, training, consulting, surveys, event networking, group programs, and much more.



COUNTIES SERVED

BRADFORD, CARBON, LACKAWANNA, LUZERNE, MONROE, PIKE, SCHUYLKILL, SULLIVAN, SUSQUEHANNA, TIOGA, **WAYNE AND WYOMING**



CONTACT

& Darlene J. Robbins

§ 570-622-0992

WEBSITE [S]

www.nepamaea.com



SERVICES **OFFERED**



MANUFACTURING-CENTERED CURRICULUM



CAREER PATHWAYS, JOB COACHING & **PLACEMENT**



PROMOTING CAREERS IN MANUFACTURING



NETWORKING (B2B)



ECONOMIC DEVELOPMENT PLANNING, RESEARCH



TRANSPORTATION & INFRASTRUCTURE RESOURCES





NORTHEAST PA MANUFACTURERS & EMPLOYERS COUNCIL, INC.

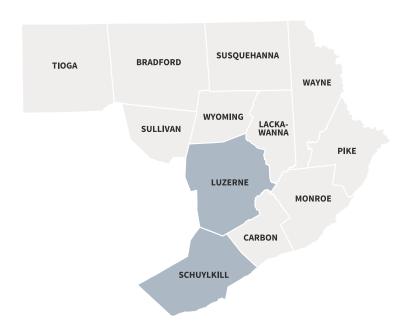


Employers Council's mission has been to provide programs and services that will develop a qualified workforce and competitive business community in northeastern Pennsylvania. The many workforce development programs offered include: YES (Your Employability Skills) Northeast Certificate Program, YES Northeast Workshop Series, Annual Schuylkill County Career Fair, Career Awareness Events, Internship Placements, and a Youth Employment Register.



COUNTIES SERVED

LUZERNE AND SCHUYLKILL



CONTACT

Courtney Fasnacht

§ 570-622-0940

WEBSITE [%]

www.nepamaec.com



SERVICES OFFERED



MANUFACTURING-CENTERED CURRICULUM



CAREER PATHWAYS, JOB COACHING & PLACEMENT



PROMOTING CAREERS IN MANUFACTURING



NETWORKING (B2B)





PIKE COUNTY CHAMBER OF COMMERCE



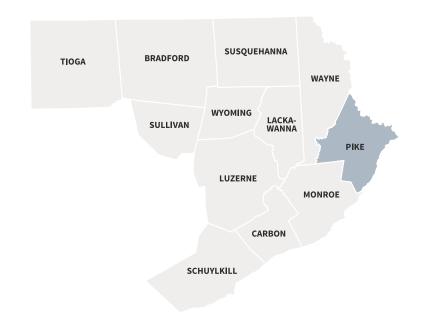
The mission of the **Pike County Chamber** is to support and accelerate our local economy through effective advocacy, business and leadership development, and professional community connections.

In order to support its goals and our mission, the Chamber continues to search for ways to provide more complete and up-to-date information, services, and benefits to Chamber members and the community.

Becoming a Chamber member will provide an individual or business with benefits and advantages only offered to members. The annual investment by our members provides the funding necessary to continue and expand the many programs and activities that are designed to benefit local businesses, as well as the community.

COUNTIES SERVED

PIKE



CONTACT

A LeeAnn Camarero

§ 570-296-8700

WEBSITE [%]

www.pikechamber.com

SERVICES OFFERED



NETWORKING (B2B)



ECONOMIC DEVELOPMENT PLANNING, RESEARCH & DATA





POCONO CHAMBER OF COMMERCE



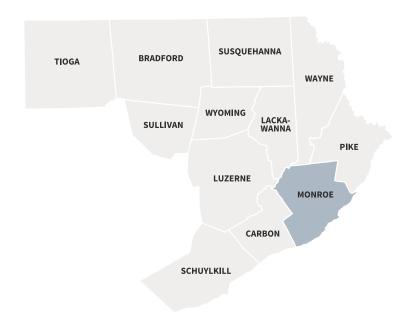
The Pocono Chamber of Commerce partners with The Greater Lehigh Valley Chamber, the largest Chamber in the Commonwealth of Pennsylvania. This partnership offers chamber members access to over 5,000 businesses for networking opportunities and expanded resources such as legislative advocacy for our industries and businesses.

We work with <u>The University of Scranton Small</u> <u>Business Development Center (SBDC)</u> to assist new and existing businesses with their needs from business plans to financial projections and marketing. Member benefits include a number of affinity programs including healthcare and business insurance.



COUNTIES SERVED

MONROE



CONTACT

& Michael Moreno

§ 570-421-4433

WEBSITE [%]

www.greaterpoconochamber.com



QUICK LINKS

Greater Pocono Chamber Membership

SERVICES OFFERED



PROMOTING CAREERS IN MANUFACTURING



NETWORKING (B2B)



FINANCIAL TOOLS & INCENTIVES





WILKES-BARRE CONNECT



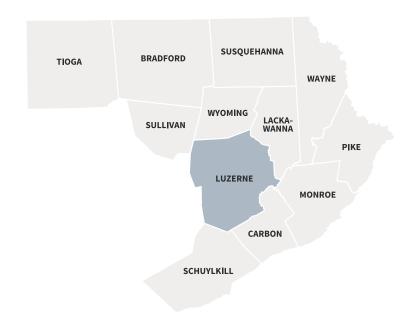
wilkes-Barre Connect is the entrepreneurial and economic development arm of the Greater Wilkes-Barre Chamber of Commerce, and a Certified Economic Development Organization (CEDO) in the Commonwealth of Pennsylvania. Our goal is to ensure that all entrepreneurs, startups, and existing businesses have access to the resources, providers, and facilities necessary to grow in Northeastern Pennsylvania. Connect thrives on our ability to leverage our network to align innovation, strategies, and resources that meet the needs of the business community. Our focus is to provide businesses with streamlined processes to request services, whether it is through our Wilkes-Barre Connect online platform or the

newly unveiled PARKS Portal. Through a click of a button, we allow any business—no matter their size of industry—to select the services they need, including Financing, Workforce Solutions, Transportation Strategies, Academic-Industry Partnerships, and Internship Programs.

Connect is built upon the strength of our core partners: Penn State University (INVENT Penn State); Wilkes University (<u>SBDC</u>); Family Business Alliance; The Institute; and Allan P. Kirby Center); the Diamond City Partnership; and <u>Ben Franklin Technology Partners</u>. Collectively, we provide the experience and expertise necessary to understand your needs, identify solutions, develop strategies, and provide the resources to execute that strategy.

COUNTIES SERVED

LUZERNE



SERVICES OFFERED



NETWORKING (B2B)



ECONOMIC DEVELOPMENT PLANNING, RESEARCH & DATA



FINANCIAL TOOLS & INCENTIVES



TRANSPORTATION & INFRASTRUCTURE RESOURCES



ADVOCACY

CONTACT

WILKES-BARRE CONNECT

& Joseph Boylan, Executive Director

% 570-371-9962

GREATER WILKES-BARRE CHAMBER OF COMMERCE

A Lindsay A. Griffin, COO/Vice President

§ 570-408-1724

WEBSITES [%]

www.wilkesbarreconnect.org



www.wilkes-barre.org



QUICK LINKS



contents

WORKFORCE
DEVELOPMENT BOARDS

WORKFORCE TRAINING,
JOB MATCHING AND FUNDING
GROUPS

HIGHER EDUCATION INSTITUTIONS

HIGH SCHOOLS WITH
MANUFACTURING/TECHNICAL
PROGRAMS

ECONOMICAL DEVELOPMENT ORGANIZATIONS

SMALL BUSINESS
DEVELOPMENT CENTERS

CHAMBERS OF COMMERCE & BUSINESS ASSOCIATIONS

• WORKFORCE INTERMEDIARIES

BUSINESS FINANCING GROUPS



KEYSTONE DEVELOPMENT PARTNERSHIP



Keystone Development Partnership (KDP) is a non-profit founded by the Pennsylvania AFL-CIO in 2005 with a mission to create labor management and workforce development programs that serve local communities.

Today KDP serves this mission by helping to catalyze training and apprenticeship programs and manage regional partnerships. We bring together employers, unions, training providers, industry associations, community-based organizations and public agencies to collaborate on initiatives that improve labor skills and productivity.

Our work helps ensure businesses across the Commonwealth have the skilled workers they need to thrive and unions have effective training programs for their members.

COUNTIES SERVED

BRADFORD, CARBON, LACKAWANNA, LUZERNE, MONROE, PIKE, SCHUYLKILL, SULLIVAN, SUSQUEHANNA, TIOGA, WAYNE AND WYOMING



CONTACT

8 John Tkach

itkach@kdpworks.org

 itkach@

Q 412-849-5204

WEBSITE [%]

www.kdpworks.org



SERVICES **OFFERED**



APPRENTICESHIP PROGRAMS



PROMOTING CAREERS IN MANUFACTURING



NETWORKING



contents

WORKFORCE
DEVELOPMENT BOARDS

WORKFORCE TRAINING,
JOB MATCHING AND FUNDING
GROUPS

HIGHER EDUCATION INSTITUTIONS

HIGH SCHOOLS WITH
MANUFACTURING/TECHNICAL
PROGRAMS

ECONOMICAL DEVELOPMENT ORGANIZATIONS

SMALL BUSINESS
DEVELOPMENT CENTERS

CHAMBERS OF COMMERCE & BUSINESS ASSOCIATIONS

WORKFORCE INTERMEDIARIES

• BUSINESS FINANCING GROUPS

BUSINESS FINANCING GROUPS



MetroAction is a non-profit community development organization dedicated to providing small business loans and business development assistance throughout northeastern Pennsylvania (NEPA).

Since 1997, MetroAction has been committed to providing flexible small business loans to start-up and expanding small businesses. Our team has closed over \$6 million in loans and provided thousands of hours of counseling to businesses located in northeastern Pennsylvania.

MetroAction is more than just a lender. Our team works hand-in-hand with our loan applicants and borrowers to provide the support needed to grow strong, thriving businesses in our community.

We are one of the only non-profit organizations in northeastern Pennsylvania authorized to provide microloans to small businesses through the U.S. Small

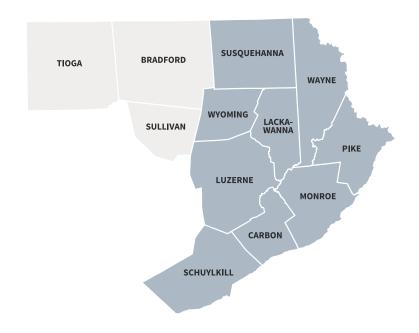
Business Administration (SBA) and through the U.S. Department of Agriculture (USDA). We are certified by the United States Department of Treasury and accredited by the Commonwealth of Pennsylvania as a Community Development Financial Institution (CDFI).

Formed in 1977 to revitalize the local community, MetroAction is now a leading Community Development Financial Institution (CDFI) that provides loans, training and counseling to help build small businesses throughout nine counties in NEPA.

Our Board of Directors is committed to meeting the needs of the local communities that we serve. Whether your business is in Scranton, Wilkes-Barre, Honesdale, the Poconos, Milford, Stroudsburg, Jim Thorpe, Pottsville, Hazleton or the many other communities in our service area, MetroAction's programs can help you start smart and grow strong.

COUNTIES SERVED

CARBON, LACKAWANNA, LUZERNE, MONROE, PIKE, SCHUYLKILL, SUSQUEHANNA, WAYNE AND WYOMING



CONTACT

A Kristine Augustine

★ kaugustine@scrantonchamber.com

£ 570-342-7711

WEBSITE [\omega]

www.metroaction.org



SERVICES **OFFERED**



FINANCIAL TOOLS & INCENTIVES



TECHNICAL ASSISTANCE/ CONCIERGE SERVICES







FUNDED BY:



PROUDLY DESIGNED BY:

